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8	SUPERIOR COURT OF TH	IE STATE OF CALIFORNIA
9	COUNTY O	F ALAMEDA
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11 12	THE PEOPLE OF THE STATE OF CALIFORNIA,	Case No. RG-19036081
13	Plaintiff,	ASSIGNED FOR ALL PURPOSES TO JUDGE James Reilly DEPARTMENT 25
14 15 16 17	v. PAUL BLANCO'S GOOD CAR COMPANY AUTO GROUP, et al., Defendants	[PROPOSED] FINAL JUDGMENT & PERMANENT INJUNCTION Presented concurrently with Stipulation of the Parties for Entry of Final Judgment & Permanent Injunction
 18 19 20 21 22 23 24 25 26 27 	Plaintiff, the People of the State of Califo attorney, Rob Bonta, Attorney General of the Sta Hunter Landerholm, Adelina Acuña, Joseph A. R Nadal, and defendants Paul Blanco and Putu Blan Good Car Company Auto Group, Paul Blanco M Agency, Inc., Paul Blanco's Vehicle Registration Paul Blanco's Good Car Company Carson, Paul B Blanco's Good Car Company Fresno, Inc., Paul B	armia ("People" or "Plaintiff"), through its ate of California, by Deputy Attorneys General Ragazzo, Benjamin Sinoff, and Daniel M. B. anco ("Individual Defendants"), Paul Blanco's anagement Company, Paul Blanco's Insurance a, Paul Blanco's Good Car Company Bakersfield, Blanco's Good Car Company Fairfield, Paul Blanco's Good Car Company Inland Empire, I Blanco's Good Car Company Sacramento, Paul
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Blanco's Good Car Company Las Vegas ("Corporate Defendants," and, together with the
 Individual Defendants, the "Defendants"), appearing through their attorney James Sifers of
 Madison Law, APC, having stipulated and consented to the entry of this Final Judgment and
 Permanent Injunction ("Judgment") without trial of any fact or law, with all parties having
 waived their right to appeal, and the Court having considered the matter and good cause
 appearing:

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THE PARTIES AGREE AND IT IS HEREBY ORDERED, ADJUDGED, AND DECREED THAT:

9 1. This Court has jurisdiction over the allegations and subject matter of the People's
10 complaint filed in this action, and the parties to this action; venue is proper in this County; and this
11 Court has jurisdiction to enter this Judgment.

DEFINITIONS

For purposes of this Judgment:

a. "Add-On Product" shall mean any product or service sold to a customer as part of, or incident or simultaneous to, the sale or lease of a motor vehicle. Add-On
 Products include but are not limited to vehicle service contracts and Guaranteed Asset
 Protection (GAP) products.

b. "Book Sheet" shall mean a document that contains representations of the characteristics of a vehicle that is to be financed (such as year, make model, mileage, trim level, and optional features) as well as a vehicle value based on such characteristics.

c. "Corporate Defendants" shall mean the following Defendants in this
 action: Paul Blanco's Good Car Company Auto Group, Paul Blanco Management
 Company, Paul Blanco's Insurance Agency, Inc., Paul Blanco's Vehicle Registration,
 Paul Blanco's Good Car Company Bakersfield, Paul Blanco's Good Car Company
 Carson, Paul Blanco's Good Car Company Fairfield, Paul Blanco's Good Car Company
 Fresno, Inc., Paul Blanco's Good Car Company Inland Empire, Paul Blanco's Good Car
 Company Oakland, Paul Blanco's Good Car Company Sacramento, Paul Blanco's Good

1	Car Company Stockton, Paul Blanco's Good Car Company Reno, and Paul Blanco's
2	Good Car Company Las Vegas.
3	d. "Credit Characteristic" shall mean any characteristic of an individual
4	submitted to lenders as part of an application for finance for the purchase of a motor
5	vehicle, including without limitation any individual's income, down payment amount,
6	place of residence, residence history, place of employment, or employment history.
7	e. "Individual Defendants" shall mean Defendant Paul Blanco and Defendant
8	Putu Blanco.
9	f. "Loan-to-Value" shall mean the ratio of the dollar amount being financed
10	to the dollar value of the underlying collateral.
11	g. "Effective Date" shall mean the date on which a copy of this Judgment is
12	approved by, and becomes a judgment of, the Court.
13	FINDINGS OF FACT
14	3. The court finds, and Corporate Defendants and Defendant Paul Blanco admit as
15	indicated below, the following facts. None of the following findings of fact are admitted to by
16	Defendant Putu Blanco, who denies the allegations in this case.
17	Paul Blanco's Good Car Company Motor Vehicle Dealerships
18	4. The Corporate Defendants admit that between 2013 and December 2020,
19	Defendant Paul Blanco was majority shareholder, CEO, and ultimate decision maker of each of
20	the Corporate Defendants. Together, Defendant Paul Blanco and the Corporate Defendants
21	operated a chain of motor vehicle dealerships called Paul Blanco's Good Car Company ("Paul
22	Blanco's"), at the following dealership locations:
23	a. Paul Blanco's Good Car Company Sacramento, initially at 2200 Fulton
24	Ave., Sacramento, CA 95825, later at 2301 Arden Way, Sacramento, CA 95825.
25	b. Paul Blanco's Good Car Company Stockton, 3190 Auto Center Dr.,
26	Stockton, CA 95212.
27	c. Paul Blanco's Good Car Company Fresno, 4800 N. Blackstone, Fresno,
28	CA 93726. 3

1	d. Paul Blanco's Good Car Company Orange County, 15086 Beach Blvd.,
2	Midway City, CA 92655.
3	e. Paul Blanco's Good Car Company Oakland, 7201 Oakport St., Oakland,
4	CA 94621.
5	f. Paul Blanco's Good Car Company Inland Empire, initially at 8205 Indiana
6	Ave., Riverside, CA 92504, later at 2000 Hamner Way, Norco, CA 92860.
7	g. Paul Blanco's Good Car Company East Los Angeles, 5100 Triggs St.,
8	Commerce, CA 90022.
9	h. Paul Blanco's Good Car Company Bakersfield, 3105 Motor Center Dr.,
10	Bakersfield, CA 93313.
11	i. Paul Blanco's Good Car Company Reno, 2401 S. Virginia St., Reno, NV
12	89502.
13	j. Paul Blanco's Good Car Company Fairfield, 2470 Martin Rd., Fairfield,
14	CA 94534.
15	k. Paul Blanco's Good Car Company Las Vegas, 3250 East Sahara Ave., Las
16	Vegas, NV 89104.
17	Senior Gold Advertisements
18	5. The Corporate Defendants and Defendant Paul Blanco admit that from 2015
19	through August 2017, the Corporate Defendants and Defendant Paul Blanco created and
20	published false and misleading television and radio advertisements that targeted senior citizens as
21	part of a "Senior Gold" advertising campaign. The Senior Gold advertisements made the
22	following false and misleading claims:
23	a. that senior citizens could obtain special interest rates and prices through
24	Paul Blanco's;
25	b. that senior citizens could obtain financing without undergoing a credit
26	check, making a down payment, or proving their incomes; and
27	c. that Paul Blanco's partnered with credit unions to offer these special rates
28	to seniors. 4

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1	6. The Corporate Defendants and Defendant Paul Blanco admit that theypublished
2	false and misleading Senior Gold advertisements to persuade senior citizens to visit Paul Blanco's
3	dealerships and purchase vehicles. The Corporate Defendants and Defendant Paul Blanco knew
4	these advertisements to be false and misleading because, in reality, the Paul Blanco's dealerships
5	treated senior citizens the same way they treated similarly situated non-senior customers. There
6	were no special interest rates or prices for senior citizens, and senior citizens were required to
7	undergo credit checks, make down payments, or prove their incomes to the same extent as non-
8	senior customers. Paul Blanco's also never had a partnership with credit unions offering a senior
9	gold program.
10	7. Defendant Paul Blanco admits that from 2015 through August 2017, he caused to
11	be published advertisements that contained one or more of the false and misleading statements
12	listed above, and caused them to be aired on television in California at least 1,500 times.
13	Advertisements Regarding Finance Process and Terms
14	8. The Corporate Defendants admit that they created and published other television
15	advertisements that made the following false and misleading claims:
16	a. From 2013–2018, they falsely and misleadingly advertised that consumers
17	could obtain specified interest rates, such as 1.9%, 2%, and 3%, regardless of their credit;
18	b. From 2013–2018, they falsely and misleadingly advertised that more than
19	100 lenders would compete to finance consumers;
20	c. During 2016, they falsely and misleadingly advertised that, unlike other
21	dealers, Paul Blanco's did not mark up interest rates offered by lenders;
22	d. From 2013–2020, they falsely and misleadingly advertised that consumers
23	could obtain the "lowest" or "best" rate at Paul Blanco's;
24	e. From 2013–2018, they falsely and misleadingly advertised that these
25	lowest and best rates were available to consumers regardless of their credit; and
26	f. From 2013–2018, they falsely and misleadingly advertised that consumers
27	could apply and be approved for credit over the phone with Defendants' call center or
28	online on Defendants' website before visiting a dealership in person.
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1 2 3	 9. The Corporate Defendants admit that they published false and misleading advertising claims in order to persuade consumers to visit Paul Blanco's dealerships and purchas vehicles, knowing that they relied on, and were deceived by, the claims. 10. The Corporate Defendants admit that they knew the advertisements to be false and misleading because, in reality: 	
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3	10. The Corporate Defendants admit that they knew the advertisements to be false and	1
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4	misleading because, in reality:	
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6	a. Defendants routinely marked up interest rates above the lowest rate	
7	approved by lenders by as much as two percentage points;	
8	b. the specific interest rates promoted in Defendants' advertisements were no	t
9	available to most or all customers, regardless of credit;	
10	c. Defendants did not submit credit applications to more than 100 lenders;	
11	d. the lowest and best rates were not available to consumers regardless of	
12	credit or down payment; and	
13	e. from 2013–2018, it was not possible for customers to apply to lenders for	
14	credit through Defendants' call center or through Defendants' website.	
15	11. The Corporate Defendants admit that from August 30, 2013 through December	
16	2020, they jointly published advertisements that contained one or more of the false and	
17	misleading statements listed above, and caused them to be aired on television at least 650,000	
18	times.	
19	Add-on Products	
20	12. The Corporate Defendants admit that employees of the Corporate Defendants	
21	routinely sold Add-On Products to consumers in a false and misleading manner by:	
22	a. concealing Add-On Products and causing consumers to purchase them	
23	unwittingly;	
24	b. misrepresenting that Add-On Products were mandatory, required by law, or	•
25	required by finance companies;	
26	c. misrepresenting that Add-On Products were included in the price of the	
27	vehicle; and	
28	d. misrepresenting that the service contracts offered at Defendants' 6	

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1 dealerships provided "bumper to bumper" or "lifetime" coverage. 2 13. The Corporate Defendants admit that they knew that employees of the Corpor 3 Defendants were selling Add-On Products in this manner and knew that the conduct was fals 4 misleading. In reality: 5 a. Add-On Products were not mandatory, required by law, or required by 6 finance companies; 7 b. Add-On Products were not included in the price of the vehicle because 8 charge for an Add-On Product was separate and increased the overall cost; and 9 c. the service contracts sold at Defendants' dealerships were of limited 10 duration and subject to substantial coverage exclusions. 11 <i>Power Booking</i> 12 14. The Corporate Defendants admit that employees of the Corporate Defendants 13 routinely misrepresented vehicle values to third-party finance companies, a practice known as 14 "power booking." Specifically, the employees presented inflated vehicle values by claiming th 15 those vehicles possessed characteristics, trim levels, and accessories that they did not actually 16 possess. They did so in order to manipulate the Loan-To-Value ratios that lenders assigned to 17 transactions, thereby deceiving lenders into approving loans for which c	
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28 Manager No. 1 7	ļ

1	17. The Corporate Defendants admit that between August 30, 2013 and December
2	2020, the Corporate Defendants employed Manager No. 1, a high-level managerial employee who
3	acted at all times as their agent. Throughout that period, Manager No. 1:
4	a. Routinely, and falsely, held himself out to consumers as either Paul Blanco
5	or a relative of Paul Blanco's named Jeff Blanco, creating a false and misleading
6	impression of his authority that he exploited to gain consumers' trust.
7	b. Falsely and misleadingly promised consumers that they would be able to
8	refinance auto loans six to twelve months after purchase, in order to convince consumers
9	to accept financing terms that they believed they could not afford.
10	c. At the instruction of Corporate Defendants, traveled from dealership to
11	dealership to train other employees. At those dealerships, Manager No. 1 instigated,
12	taught, led, and encouraged employees and managers to power book vehicles.
13	18. The Corporate Defendants admit that they knew of Manager No. 1's conduct
14	described above and failed to stop it.
15	
16	CONCLUSIONS OF LAW
17	19. The Corporate Defendants and Defendant Paul Blanco admit, and the Court
18	concludes, that the Corporate Defendants and Defendant Paul Blanco are liable for creating and
19	publishing false and misleading advertisements in violation of the Unfair Competition Law
20	(UCL), Business and Professions Code section 17200 et seq., and False Advertising Law (FAL),
21	Business and Professions Code section 17500 et seq. None of the following conclusions of law
22	apply to Defendant Putu Blanco, who denies liability in this case.
23	20. The Court concludes that between August 30, 2013 and the present, the Corporate
24	Defendants jointly committed 650,000 violations of the UCL, and 650,000 violations of the FAL,
25	by publishing false and misleading advertisements.
26	21. The Court concludes that between 2015 and August 2017, Defendant Paul Blanco
27	committed 1,500 violations of the UCL, and 1,500 violations of the FAL, by publishing false and
28	misleading advertisements. 8

1	22. The Court concludes that between 2013 and 2018, the Corporate Defendants
2	violated the UCL and FAL by misrepresenting the values of vehicles sold by Paul Blanco's car
3	dealerships, i.e. power booking. Specifically, the Court finds that the Corporate Defendants
4	jointly committed 20,000 violations of the UCL and 20,000 violations of the FAL.
5	23. The Court concludes that Corporate Defendants violated the UCL and FAL by
6	deceiving Paul Blanco's dealership customers into purchasing Add-On Products.
7	
8	INJUNCTION
9	24. Nothing in this Judgment alters the requirements of federal or state law to the
10	extent they offer greater protection to consumers.
11	25. The injunctive provisions of this Judgment are entered pursuant to Business and
12	Professions Code sections 17203 and 17535. Defendants are hereby permanently enjoined as
13	specified below.
14	Injunction as to Corporate Defendants
15	26. The Corporate Defendants, together with their subsidiaries, successors, and assigns,
16	are hereby permanently enjoined and restrained from engaging, directly or indirectly, in the
17	following acts and practices in the State of California:
18	a. Owning or operating any motor vehicle dealership.
19	b. Participating in any way in the motor vehicle sales, distribution, or finance
20	industries.
21	c. Causing to be published any advertisement for a motor vehicle dealership.
22	Injunction as to Defendant Paul Blanco
23	27. Within 5 days of the Effective Date, Defendant Paul Blanco shall surrender any and
24	all licenses he holds in the State of California relating to motor vehicle sales or finance.
25	28. For a period of ten (10) years beginning on the Effective Date, Defendant Paul
26	Blanco is hereby enjoined and restrained from all of the following activities in the State of
27	California.
28	a. Owning or operating any motor vehicle dealership.

1 b. Participating in any way in the motor vehicle sales, distribution, or finance 2 industries, including but not limited to providing any service relating to such industries, 3 including but not limited to as an employee, consultant, or contractor, whether or not for 4 compensation. 5 c. Creating or causing to be published any advertisement for a motor vehicle 6 dealership. 7 d. Applying for or obtaining any license relating to motor vehicle sales, 8 distribution, or finance, including without limitation any vehicle salesperson license or 9 vehicle dealer license. 10 29. Following the expiration of the period specified in this paragraph 28, Defendant 11 Paul Blanco shall continue to be enjoined and restrained as specified in paragraphs 31–33 below. 12 <i>Injunction as to Defendant Putu Blanco</i> 13 30. Defendant Putu Blanco is hereby enjoined and restrained, for the period specified in 14 paragraph 28, from owning or working for any business in the motor vehicle sales or motor vehicle 15 finance industry in the State of California that is managed by, which employs, consults or contracts 16 with, or which is otherwise affiliated with Defendant Paul Blanco and Defendant Paul Blanco 18 Paul Blanco shar		
3 including but not limited to as an employee, consultant, or contractor, whether or not for 4 compensation. 5 c. Creating or causing to be published any advertisement for a motor vehicle 6 dealership. 7 d. Applying for or obtaining any license relating to motor vehicle sales, 8 distribution, or finance, including without limitation any vehicle salesperson license or 9 vehicle dealer license. 10 29. Following the expiration of the period specified in this paragraph 28, Defendant 11 Paul Blanco shall continue to be enjoined and restrained as specified in paragraphs 31–33 below. 12 <i>Injunction as to Defendant Putu Blanco</i> 13 30. Defendant Putu Blanco is hereby enjoined and restrained, for the period specified in 14 paragraph 28, from owning or working for any business in the motor vehicle sales or motor vehicle 15 finance industry in the State of California that is managed by, which employs, consults or contracts 18 paul Blanco shares a community property ownership interest will not violate this provision. 19 <i>Injunction as to Defendant Paul Blanco and Defendant Putu Blanco</i> 20 31. Individual Defendants Paul Blanco and Putu Blanco are hereby permanently 21 in the state of California; the sale, lease	1	b. Participating in any way in the motor vehicle sales, distribution, or finance
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	26	Business and Professions Code section 17500 et seq.
requirements of Federal Regulation Z and Regulation M.	27	b. Individual Defendants shall comply with the advertising disclosure
	28	requirements of Federal Regulation Z and Regulation M. 10

1 C. Individual Defendants shall comply with Civil Code section 2984.5 and 2 shall maintain an orderly and logical filing system for the records required to be 3 maintained pursuant to that section. 4 32. Individual Defendants Paul and Putu Blanco are further permanently enjoined and 5 restrained from directly or indirectly causing to be made or publishing any of the following representations or suggestions in connection with the advertisement for, or operation of, a motor 6 7 vchicle dealership in the State of California, unless true and not misleading: 8 a. Finance for the purchase of a motor vehicle is available to all consumers or 9 is guaranteed. Approval for finance may be obtained online, by phone, or otherwise prior b. 10 to an in person dealership visit. 11 A customer has been approved for finance. 12 c. d. Special sale or finance terms are available to senior citizens. 13 A specified interest rate, or range of interest rates, or specified monthly 14 e. payment, or range of monthly payments is available to all customers or is available 15 regardless of a customer's credit. Individual Defendants shall clearly and conspicuously 16 disclose all assumptions underlying the rate of any advertised interest rate or monthly 17 payment, including without limitation any assumptions regarding deal structure and 18 customer Credit Characteristics. 19 A customer who is purchasing a motor vehicle on finance may later f. 20 refinance on better terms. 21 A motor vehicle dealership offers the lowest or best available interest rates g. 22 to customers. In particular, Individual Defendants shall not make or cause to be made any 23 such representation, if the dealership marks up interest rates offered by lenders above the 24 lowest rate, or "buy rate" offered by such lenders. 25 A number of available lenders. Individual Defendants shall not cause to be h. 26 made a representation that a number of lenders is available unless such number is less than 27 or equal to the number to which a credit application for a consumer is typically sent. For 28

- [Proposed] Final Judgment & Permanent Injunction

People v. Paul Blanco's Good Car Company Auto Group, et al. (Case No. RG-19036081)

the avoidance of doubt, a reference to "multiple" lenders shall not by itself violate this 1 2 provision. 3 ì. That a customer has been pre-approved for finance for the purchase of a 4 motor vehicle, or meets the credit criteria of one or more lenders. Individual Defendants 5 shall not make or cause to be made any such representation, except where all of the following conditions are met: 6 7 ì. Individual Defendants reasonably believe that the customer will be 8 approved for credit through a finance company with which Individual Defendants have agreed to facilitate auto finance, so long as the customer meets specified 9 conditions that have been clearly and conspicuously disclosed to that customer. 10 11 ii. Individual Defendants shall maintain and keep current reasonable 12 minimum criteria, taking into account customer's Credit Characteristics, which constitute a reasonable and good-faith assessment of customers' ability to obtain 13 approval for credit with the finance companies with which Individual Defendants 14 have agreed to facilitate auto finance. Prior to any representation that a customer 15 has been pre-approved, Individual Defendants shall take into account the specific 16 customer's Credit Characteristics and, applying the reasonable minimum criteria 17 developed by Individual Defendants, determine that the customer will be approved 18 for credit, so long as the customer meets specified conditions. 19 Individual Defendants shall ensure that clear and conspicuous iii. 20 disclosure is made to the customer regarding all conditions the customer must 21 meet in order to obtain final approval for credit. 22 Individual Defendants Paul and Putu Blanco are further permanently enjoined as 33. 23 follows in the State of California: 24 Individual Defendants shall not own or work for any company in the a. 25 business of motor vehicle sales that is owned by, managed by, which employs, or which is 26 otherwise affiliated in any way with William "Jeff" Holt. 27 28 12

1 b. Individual Defendants shall send notice to the Attorney General within 15 2 days of the date on which either Individual Defendant commences to work in any capacity 3 in, or own, operate, or manage any entity conducting business in, this State's automotive 4 sales or automotive finance industry. The notice shall specify the name of the business, 5 the intended business activities, and the role of the Individual Defendants. 6 c. Individual Defendants shall not knowingly misrepresent, cause to be 7 misrepresented, or request or suggest that a customer misrepresent, any customer Credit 8 Characteristic in any communication to an automotive lender, including but not limited to 9 a credit application. d. 10 Individual Defendants shall not knowingly misrepresent, or cause to be 11 misrepresented, any vehicle's value, trim level, or features, in any communication to an automotive lender, including but not limited to a Book Sheet. 12 e. Individual Defendants shall implement and maintain a reasonable process 13 for booking motor vehicles into inventory with maximal accuracy, and for maximizing the 14 accuracy of motor vehicle values represented to lenders, on Book Sheets and otherwise. 15 Individual Defendants shall implement and circulate a reasonable written policy regarding 16 such processes. 17 f. Individual Defendants shall use best efforts to ensure that any entity 18 conducting business in California automotive sales or automotive finance industry for 19 vehicle sales in California that they own, manage, or control complies with the injunctive 20 terms of this Judgment. Individual Defendants shall maintain and enforce a zero-tolerance 21 policy at any such entity to ensure compliance with such provisions, and shall terminate 22 any employee that they discover has violated them. 23 24 MONETARY PROVISIONS 25 All Payments required to be paid by any Defendant pursuant to this Judgment shall 34. 26 be made by wire transfer to the California Attorney General's Office pursuant to instructions 27 provided by the California Attorney General's Office. 28

1	Monetary Judgment as to Corporate Defendants
2	35. Judgment in the amount of \$20,000,000 is entered in favor of Plaintiff and against
3	the Corporate Defendants, jointly and severally, as a civil penalty, pursuant to Business and
4	Professions Code sections 17206 and 17536. The Court finds that the Individual Defendants are
5	not alter egos of the Corporate Defendants.
6	Monetary Judgment as to Individual Defendants
7	36. Judgment in the amount of \$7,500,000 is entered in favor of Plaintiff and against
8	the Individual Defendants, jointly and severally, to be allocated as follows.
9	a. Half the amount specified in this paragraph shall be allocated for consumer
10	restitution pursuant to Business and Professions Code sections 17203 and 17535, to be
11	paid to consumers of Defendants at the sole discretion of the California Attorney General.
12	b. Half the amount specified in this paragraph shall be allocated as a civil
13	penalty, pursuant to Business and Professions Code sections 17206 and 17536.
14	37. Subject to paragraphs 39–40, below, the monetary judgment specified in
15	paragraph 36 shall be deemed satisfied and extinguished if Defendants timely pay the settlement
16	sum of \$1,700,000 as follows:
17	a. Within 10 days of the Effective Date, Defendants shall pay to the
18	California Attorney General the sum of \$220,000.
19	b. Beginning the calendar month that follows the initial payment due date
20	described in paragraph 37, subparagraph a, on or before the fifth day of each month for 74
21	consecutive months, Defendants shall pay to the California Attorney General a monthly
22	payment in the sum of \$20,000.
23	c. The total amount due pursuant to this paragraph 37 shall be allocated as
24	follows: half to consumer restitution under Business and Professions Code sections 17203
25	and 17535, to be paid to consumers at the sole discretion of the California Attorney
26	General, and half as a civil penalty under Business and Professions Code sections 17206
27	and 17536. Payments made pursuant to this paragraph 37 shall be applied first to
28	14

consumer restitution until the amount allocated to consumer restitution is exhausted, and thereafter to civil penalties.

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3 38. Defendants agree that Plaintiff may secure this Judgment with a lien against a real 4 property owned by Paul Blanco's Real Estate, LLC at 2470 Martin Road, Fairfield, CA 94534 ("Fairfield Property"). Defendants will take all actions necessary to facilitate the perfection of 5 Plaintiff's interest in the Fairfield Property, including but not limited to signing and delivering all 6 7 necessary instruments. Plaintiff agrees to take any steps necessary to extinguish the lien upon satisfaction of this Judgment. Should the Individual Defendants make all the required payments 8 called for in Paragraphs 37(a) and (b), Plaintiff will take all necessary action to remove the lien 9 on the Fairfield Property and provide the Individual Defendants with an executed Notice and 10 Acknowledgment of Judgment within 15 days of receipt of that final payment. Defendants 11 acknowledge that this lien on the Fairfield Property shall be subordinate to the lien referenced in 12 Paragraph 39(f). 13

14

Right to Reopen Monetary Judgment as to Individual Defendants

39. Plaintiff's agreement to, and the Court's entry of this Judgment, including
Individual Defendants' opportunity to satisfy the monetary judgment set forth in paragraph 36,
under the payment schedule specified in paragraph 37, is expressly premised upon the
truthfulness, accuracy, and completeness of Defendants' representations of financial condition. In
negotiating and agreeing to the terms of this Judgment, Plaintiff materially relied upon the
representations of financial condition and related documents submitted to Plaintiff, as made or
reflected in the following correspondence:

a. Email from James Sifers to Adelina Acuña, et al., dated June 15, 2022,
4:35 p.m., and financial document production made at that time, and bearing Bates stamps
000001–002983.

b. Email from Hunter Landerholm to James Sifers, dated June 24, 2022,
10:00 a.m.

c. Letter from James Sifers to Adelina Acuña and Hunter Landerholm dated
 July 26, 2022, including attachments described as follows:

1	i. Letter from Dixon Gardner to Adelina Acuña and Hunter
2	Landerholm dated July 26, 2022; and
3	ii. Letter from Matt Campbell to James Sifers dated July 21, 2022.
4	d. Email from James Sifers to Hunter Landerholm et al., dated July 27, 2022
5	at 9:07 a.m.
6	e. Letter from Hunter Landerholm to James Sifers, dated August 2, 2022.
7	f. Representations made by Defendants on October 19, 2022, during the
8	Parties' Judicial Settlement Conference, representing that an entity owned by Individual
9	Defendants Paul and Putu Blanco, Paul Blanco's Real Estate LLC, owns the Fairfield
10	Property. Defendants represent that the Fairfield Property is encumbered by one lien, in
11	the amount of \$306,139.43. Defendants further represent and warrant that no other liens or
12	encumbrances will be placed upon the Fairfield Property.
13	40. Notwithstanding the provisions of paragraph 37, if upon motion by Plaintiff, the
14	Court finds that any Defendant failed to disclose any material asset, materially misstated the value
15	of any asset or liability, or made any other material misstatement or omission in the financial
16	representations identified in paragraph 39, the full monetary judgment specified in paragraph 36
17	shall become immediately due and payable, without notice to Defendants, in the amount specified
18	in paragraph 36, plus interest at the legal rate computed from the date of entry of this Judgment,
19	less any payments previously made to Plaintiff. If a Notice of Satisfaction of Judgment has been
20	filed, it shall immediately and automatically be vacated and set aside.
21	
22	OTHER TERMS
23	41. Nothing herein precludes or affects Plaintiff's right to determine and ensure
24	compliance with this Judgment, or to seek enforcement or penalties for any violations of this
25	Judgment.
26	42. The Court retains jurisdiction of this Judgment and the Parties hereto for purposes
27	of construction, modification, and enforcement of this Judgment, and for the purpose of granting
28	such additional relief as may be necessary and appropriate.

[PROPOSED] FINAL JUDGMENT & PERMANENT INJUNCTION People v. Paul Blanco's Good Car Company Auto Group, et al. (Case No. RG-19036081)

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1	43. Nothing in this Judgment shall be construed to create, waive, or limit any private
2	right of action.
3	44. Any notices that must be sent to Plaintiff or Defendant under, or any
4	correspondence sent in relation to, this Judgment shall be sent by email and U.S. mail. The
5	documents shall be sent to the following addresses:
6	For Plaintiff:
7	Consumer Protection Section
8	California Department of Justice c/o Deputy AG Hunter Landerholm
9	1515 Clay Street, Ste. 2000 Oakland, CA 94612
10	Hunter.Landerholm@doj.ca.gov
11	and
12	Consumer Protection Section California Department of Justice
13	c/o Deputy AG Adelina Acuña 455 Golden Gate Ave., Ste. 11000
14	San Francisco, CA 94102 Adelina.Acuna@doj.ca.gov
15	For Defendants:
16	Putu Blanco
17	8685 River Road Sacramento, CA 95832
18	putublanco@gmail.com
19	Any party may designate a different individual to receive the notices required to be sent by sending
20	written notice to the other party at least thirty (30) calendar days before such change will occur,
21	identifying that individual by name and/or title and mailing address.
22	45. This Judgment shall take immediate effect upon entry. No notice of entry of
23	judgment is required to be served upon either party.
24	46. The clerk is ordered to enter this Judgment forthwith.
25	DATED: 11/7 2022
26	Relly
27	JUDGE OF THE SUPERIOR COURT COUNTY OF ALAMEDA
28	17

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