1 EDMUND G. BROWN JR. **[EXEMPT FROM FILING FEES** UNDER GOVT. CODE SEC. 6103] Attorney General of California 2 FRANCES T. GRUNDER Senior Assistant Attorney General 3 KATHRIN SEARS Supervising Deputy Attorney General 4 SHELDON H. JAFFE (State Bar 200555) ALEXANDRA ROBERT GORDON (State Bar 207650) 5 CONOR P. MOORE (State Bar 230079) AMY C. TENG (State Bar 228133) 6 Deputy Attorneys General 455 Golden Gate Avenue, Suite 11000 7 San Francisco, CA 94102-7004 8 9 Attorneys for Plaintiff 10 THE PEOPLE OF THE STATE OF CALIFORNIA SUPERIOR COURT OF THE STATE OF CALIFORNIA 11 COUNTY OF ORANGE 12 13 14 THE PEOPLE OF THE STATE OF Case No. CALIFORNIA, 15 COMPLAINT FOR CIVIL PENALTIES, Plaintiff, PERMANENT INJUNCTION AND 16 OTHER EQUITABLE RELIEF V. 17 HOME RELIEF SERVICES, LLC, a 18 California limited liability company; THE DIENER LAW FIRM, a California 19 professional corporation; GOLDEN STATE FUNDING, INC., a Nevada corporation; 20 PAYMENT RELIEF SERVICES, INC., a California corporation, CHRISTOPHER L. 21 DIENER, an individual; KATHLEEN MARRERO-DAVIS, an individual; 22 TERENCE GREEN SR., an individual; STEFANO MARRERO, an individual; MAYA 23 BURRELL MARRERO, an individual: RONALD C. SPECTER, an individual; 24 KENNETH BUHLER, an individual; and DOES 1 through 100, inclusive, 25 Defendants. 26 27

Plaintiff, the People of the State of California, by and through Edmund G. Brown Jr., Attorney General of the State of California, alleges the following on information and belief:

- 1. This action is brought against Defendants, who regularly violate California law while preying on consumers facing foreclosure and the loss of their homes. Defendants have unlawfully charged thousands of customers up front fees (ranging in the thousands of dollars) while falsely promising to help them negotiate better mortgage terms from their lenders and to rescue them from foreclosure. Despite taking these exorbitant advance fees, Defendants provide little or no assistance to their customers.
- 2. As many other foreclosure rescue companies have done, in an attempt to avoid statutory prohibitions on collecting fees before any services have been rendered, Defendants have included one or more attorneys in their scheme. Noting the alarming trend in the number of complaints issued against attorneys involved with foreclosure rescue companies, the State Bar has issued an Ethics Alert cautioning attorneys from lending their names to loan modification companies when non-lawyers purportedly negotiate with the lenders on the customers' behalf but actually provide little to no services; meanwhile, the non-lawyers also collect fees from the consumers and provide distressed homeowners with reckless and harmful advice on how to deal with their lenders.
- 3. Thousands of California consumers have fallen prey to Defendants' unlawful scam, losing thousands of dollars that could have been used toward mortgage payments or finding new housing. In this action, Plaintiff seeks an order permanently enjoining Defendants from engaging in their unlawful business practices, granting restitution for affected consumers, imposing civil penalties, and all other relief available under California law.

## **DEFENDANTS AND VENUE**

4. Defendant Home Relief Services, LLC (HRS) is a California limited liability company with its principal place of business at 9910 Research Drive, Irvine, California 92618. HRS has also conducted business at 9150 Irvine Center Drive, Irvine, California 92618, and at 1665 West Katella Avenue, Anaheim, California 92802. HRS has done business under the fictitious name US Loan Mod Processing. HRS is not a law corporation or licensed as a real

estate broker or an entity authorized to make loans or extensions of credit. At all relevant times, HRS has transacted and continues to transact business throughout California, including Orange County.

- 5. Defendant the Diener Law Firm (Diener Law Firm) is a California professional corporation with its principal place of business at 18881 Von Karman Avenue, Suite 1600, Irvine, California 92612. At all relevant times, the Diener Law Firm has transacted and continues to transact business throughout California, including Orange County.
- 6. Defendant Golden State Funding, Inc. (Golden State Funding) is a Nevada corporation licensed to do business in California with its principal place of business at 9910 Research Drive, Irvine, California 92618. Golden State Funding also does business at 30211 Avenida de Las Banderas, Suite 200, Rancho Santa Margarita, California 92688. Golden State Funding also does business under the fictitious names Golden State Funding & Realty and GS Funding, Inc. At all relevant times, Golden State Funding has transacted and continues to transact business throughout California, including Orange County. At all relevant times, Golden State Funding was a corporation licensed by the California Department of Real Estate (DRE).
- 7. Defendant Payment Relief Services, Inc. (PRS) is a California corporation with its principal place of business at 125 Baker Street, Suite 290, Costa Mesa, California 92626. PRS has previously operated as Mercury Financial Services Corporation. PRS is not a law corporation or licensed as a real estate broker or an entity authorized to make loans or extensions of credit. At all relevant times, PRS has transacted and continues to transact business throughout California, including Orange County.
- 8. Defendant Christopher L. Diener (Diener), an individual, is a licensed California attorney doing business at the Diener Law Firm. Defendant Diener lists his business address as 18881 Von Karman Avenue, Suite 1600, Irvine, California 92612. Defendant Diener resides at 2 Roshelle Lane, Ladera Ranch, California 92694 and 22 Potters Bend, Ladera Ranch, California 92694. Defendant Diener, acting alone or in concert with others, has formulated, directed, controlled, authorized, or participated in the acts and practices set forth in this Complaint. At all

relevant times, Defendant Diener has transacted and continues to transact business throughout California, including Orange County. Defendant Diener is a resident of Orange County.

- 9. Defendant Kathleen Marrero-Davis (Marrero-Davis) is an individual also known as Kathleen Davis and Kathleen Marrero. Defendant Marrero-Davis is a principal of HRS and also does business under the name Dynamic Business Solutions. Dynamic Business Solutions is at 2433 West Jefferson Boulevard, Los Angeles, California 90018. Defendant Marrero-Davis resides at 3529 5th Avenue, Los Angeles, California 90018. Defendant Marrero-Davis, acting alone or in concert with others, has formulated, directed, controlled, authorized, or participated in the acts and practices set forth in this Complaint. At all relevant times, Defendant Marrero-Davis has transacted and continues to transact business throughout California, including Orange County. Defendant Marrero-Davis is a resident of Los Angeles County.
- 10. Defendant Terence Green Sr. (Green), an individual, is a principal of HRS and Golden State Funding. Defendant Green resides at 2 Merrill Hill, Ladera Ranch, California 92694. Defendant Green, acting alone or in concert with others, has formulated, directed, controlled, authorized, or participated in the acts and practices set forth in this Complaint. Defendant Green is not an attorney and is not licensed as a real estate broker or person authorized to make loans or extensions of credit. At all relevant times, Green has transacted and continues to transact business throughout California, including Orange County. Green is a resident of Orange County.
- 11. Defendant Stefano Marrero (Marrero), an individual, is a principal of HRS and Golden State Funding. Defendant Marrero resides at 12 Roshelle Lane, Ladera Ranch, California 92694. Defendant Marrero, acting alone or in concert with others, has formulated, directed, controlled, authorized, or participated in the acts and practices set forth in this Complaint. At all relevant times, Defendant Marrero was a real estate salesperson licensed by DRE and associated with Golden State Financial. Defendant Marrero is not an attorney and is not licensed as a real estate broker or person authorized to make loans or extensions of credit. At all relevant times, Defendant Marrero has transacted and continues to transact business throughout California, including Orange County. Defendant Marrero is a resident of Orange County.

- 12. Defendant Maya Burrell Marrero (Burrell Marrero), an individual, is a principal of Golden State Funding. Defendant Burrell Marrero resides at 12 Roshelle Lane, Ladera Ranch, California 92694. Defendant Burrell Marrero, acting alone or in concert with others, has formulated, directed, controlled, authorized, or participated in the acts and practices set forth in this Complaint. Defendant Burrell Marrero is a real estate broker licensed by DRE and, at times relevant to this complaint, Defendant Burrell Marrero was the broker of record for Golden State Funding and doing business as GS Funding. At all relevant times, Defendant Burrell Marrero has transacted and continues to transact business throughout California, including Orange County. Defendant Burrell Marrero is a resident of Orange County.
- 13. Defendant Ronald Craig Specter (Specter), an individual, is a licensed California attorney and an agent of Defendant HRS. Defendant Specter lists his business address as 4685 MacArthur Court, Suite 422, Newport Beach, California 92660. Defendant Specter resides at 19 Lennox Court, Ladera Ranch, California 92694. Defendant Specter, acting alone or in concert with others, has formulated, directed, controlled, authorized, or participated in the acts and practices set forth in this Complaint. At all relevant times, Defendant Specter has transacted and continues to transact business throughout California, including Orange County. Defendant Specter is a resident of Orange County.
- 14. Defendant Kenneth Buhler (Buhler), an individual, is a principal of PRS.

  Defendant Buhler resides at 3044 Kittendale Bay, Costa Mesa, California 92626. Defendant Buhler, acting alone or in concert with others, has formulated, directed, controlled, authorized, or participated in the acts and practices set forth in this Complaint. At times relevant to this complaint, Defendant Buhler was a real estate broker licensed by DRE. At all relevant times, Defendant Buhler has transacted and continues to transact business throughout California, including Orange County. Defendant Buhler is a resident of Orange County.
- 15. The true names and capacities, whether individual, corporate, associate or otherwise, of defendants sued herein as Does 1 through 100, inclusive, presently are unknown to Plaintiff, who therefore sues said defendants by such fictitious names. Plaintiff will seek leave to amend this Complaint to allege the true names of Does 1 through 100 when the same have been

ascertained. Plaintiff is informed and believes, and based thereon alleges, that each of the fictitiously named defendants participated in some or all of the acts alleged herein.

- 16. The defendants identified in Paragraphs 4 through 15 above are referred to collectively in this Complaint as the "Defendants."
- 17. At all times mentioned herein, each of the Defendants acted as the principal, agent, or representative of each of the other Defendants, and in doing the acts herein alleged, each Defendant was acting within the course and scope of the agency relationship with each of the other Defendants, and with the permission and ratification of each of the other Defendants.
- 18. At all relevant times, Defendants have controlled, directed, formulated, known and/or approved of, and/or agreed to the various acts and practices of each of the Defendants.
- 19. Whenever reference is made in this Complaint to any act of any Defendant or Defendants, such allegation shall mean that such Defendant or Defendants did the acts alleged in this Complaint either personally or through the Defendant's or Defendants' officers, directors, employees, agents and/or representatives acting within the actual or ostensible scope of their authority.
- 20. At all times mentioned herein, each Defendant knew that the other Defendants were engaging in or planned to engage in the violations of law alleged in this Complaint.

  Knowing that other Defendants were engaging in such unlawful conduct, each Defendant nevertheless facilitated the commission of those unlawful acts. Each Defendant intended to and did encourage, facilitate, or assist in the commission of the unlawful acts alleged in this Complaint, and thereby aided and abetted the other Defendants in the unlawful conduct.
- 21. Defendants have engaged in a conspiracy, common enterprise, and common course of conduct, the purpose of which is and was to engage in the violations of law alleged in this Complaint. The conspiracy, common enterprise, and common course of conduct continue to the present.
- 22. Whenever reference is made in this Complaint to any act of Defendants, such allegation shall mean that each Defendant acted individually and jointly with the other Defendants named in that cause of action.

- 23. Each Defendant committed the acts, caused or directed others to commit the acts, or permitted others to commit the acts alleged in this Complaint. Additionally, some or all of the defendants acted as the agents of the other defendants, and all of the Defendants acted within the scope of their agency if acting as an agent of another.
- 24. The violations of law alleged in this Complaint occurred in Orange County and elsewhere throughout California and the United States.

## DEFENDANTS' BUSINESS ACTS AND PRACTICES

- 25. Since at least Spring 2008 until approximately June 2008, Defendants operated primarily under the names Home Relief Services, LLC and Payment Relief Services, Inc. From June 2008 to approximately February 2009, Defendants operated primarily under the name Home Relief Services, LLC. In February 2009, DRE ordered Defendant HRS, Defendant Marrero, Defendant Green, and other persons to desist and refrain from continued unlicensed activities related to marketing and soliciting consumers for loan modification services. On February 9, 2009, Defendant Specter, acting as counsel for Defendant HRS, Defendant Marrero, and Defendant Green, informed DRE that Defendant HRS would cease operation on February 27, 2009, and the remainder of Defendant HRS' client files would be forwarded to Defendant Diener Law Firm. Thereafter, Defendants have operated under the names US Loan Mod Processing and Diener Law Firm.
- 26. Since at least Spring 2008, Defendants have advertised, marketed, offered for sale, and sold purported mortgage loan modification and foreclosure rescue services. As more particularly alleged below, Defendants engaged in a scheme to swindle distressed homeowners by enticing them to engage Defendants to negotiate loan modifications from their respective lenders. Defendants falsely represented both their success rate in negotiating loan modifications for customers and the type of loan modification they could secure for homeowners, including lower, fixed interest rates, principal reductions, lower monthly payments, and forgiveness of arrears. Defendants market their services to homeowners who are in financial distress and in danger of losing their homes to foreclosure.

- 27. Defendant HRS and Defendant PRS are not licensed by DRE. None of the Defendants have submitted advance fee agreement applications and none of the Defendants have received the required response from DRE known as "no objection" allowing them to charge advance fees from consumers.
- 28. Defendants market and sell their loan modification services to consumers who are particularly vulnerable to fraud, including the disabled and/or those 65 years of age or older, and Spanish-speaking consumers.
- 29. Before engaging Defendants' services, many of Defendants' customers had already defaulted on their mortgages by falling behind on their mortgage payments.
- 30. Defendants market and sell their loan modification services to consumers even when they are aware that a lender has recorded a notice of default on the consumer's home.
- 31. Defendants market and sell their loan modification services to consumers even when they are aware that a lender may have posted a notice of trustee sale on the consumer's property, which typically occurs three months after a notice of default has been recorded and notifies the homeowner that a sale will take place within 20 days.
- 32. Defendants solicit consumers for loan modification services in a number of ways, including advertising on radio and television, and direct mailings. Through these advertisements, consumers are told that no matter how dire their housing situation, Defendants can offer a solution to allow them to keep their homes. The advertisements list a toll-free number for them to call for more information.
- 33. Defendants employ the use of logos and seals on their documents, which appear to resemble the governmental seal of the United States Department of Housing and Urban Development.
- 34. Defendants also solicit consumers through telemarketing and in-home solicitations, and through the use of referrals from brokers and other third parties.
- 35. Defendants are not currently registered as telephonic sellers in the State of California.

- 40. Defendants also tell consumers that if Defendants are unable to obtain a loan modification for them, they will be able to receive a full refund of fees paid (or, in some cases, minus a processing fee). When customers request a refund, however, Defendants deny the request or do not respond at all.
- 41. Defendants also falsely tell consumers that attorneys affiliated with Defendants review customers' financial paperwork and also negotiate with the lenders on their behalf. Indeed, as a result of Defendants' solicitation, some of Defendants' customers are pressed by Defendants' representatives to sign or otherwise unwittingly sign contracts with Defendants Diener and Diener Law Firm, believe the contracts are with Defendant HRS or another entity. These contracts obligate consumers to pay Defendants Diener and Diener Law Firm a fee and authorize Defendants Diener and Diener Law Firm to hire the other Defendants, even though the consumer has never spoken with nor ever heard of Defendants Diener and Diener Law Firm. Customers are not given any opportunity to speak with or have any contact with any attorneys affiliated with Defendants about their loans, and neither Defendants Diener and Diener Law Firm nor any other attorneys affiliated with Defendants review customers' financial documents or negotiate with lenders on their behalf. Moreover, Defendants' customers are informed by their lenders that the lenders have not been contacted by Defendants Diener and Diener Law Firm, or any of their lawyers, on the customers' behalf.
- 42. While California's law defining and regulating foreclosure consultants under the Mortgage Foreclosure Consultant Act ("the Act"), as codified in Civil Code section 2945 *et seq.*, includes exceptions for attorneys licensed to practice law in California when "render[ing] [foreclosure consultant] service in the course of his or her practice as an attorney at law" (Civil Code, § 2945.1(b)(1)), and while Defendant Diener is an attorney licensed to practice law in California, the exemption does not apply here, nor do any of the exceptions set forth in the Act. Defendant Diener does not perform (or claim to perform) foreclosure consultant services for consumers while also providing them with legal services.
- 43. Defendants improperly collect fees before completing all services they agree to provide to consumers.

- Defendants' contracts with consumer are deficient in multiple ways, including but
- Defendants do not include a notice, printed in at least 14-point boldface type, advising consumers that Defendants cannot take money until they have completely finished doing everything they say they would do, and that Defendants cannot make consumers sign any
- Defendants fail to include in their contracts the address where a consumer
- Defendants do not always providing consumers with a notice of
- Defendants collect advance fees for loan modification services, even when the consumers they solicited for services had already defaulted on their mortgage obligations, lenders had recorded notices of default against the consumers' properties, and/or lenders had issued a notice of trustee sale of the consumers' properties, as described in Paragraphs 26 through
- Defendants are not registered with the Department of Justice as foreclosure
- Defendants inform consumers that they will be acting as their agent and negotiator with their lenders. To that end and to control what is communicated to the lenders, Defendants instruct customers not to speak to their lenders about their financial circumstances and to avoid responding to any communications they received from the lender. Defendants instruct customers to forward all communications from the lender to Defendants. In this way, Defendants' customers are shut out of negotiations with their lender and depend on Defendants for information about the progress of their loan modifications. However, when Defendants fail to contact or remain in contact with their lenders, and the customers proceed under the Defendants' advice and steadfastly refuse to communicate with their lenders, the lenders cancel or reject the loan modification application altogether, due to the borrowers' perceived lack of interest or

- 46. Defendants require consumers to pay Defendants an upfront fee ranging from \$1,395 to \$4,444 before Defendants will render loan modification services. Many of the distressed homeowners solicited do not have sufficient financial resources to make their mortgage payments at all, much less pay Defendants' upfront fee and continue making their mortgage payments.
- 47. Defendants inform consumers that they may suspend their mortgage payments (or continue to do so, as the case may be) while they have engaged Defendants for loan modification services. By doing so, consumers could then apply whatever money they would have normally used to make mortgage payments to pay Defendants' upfront fee. Defendants assure consumers that their lenders will either forgive these missed payments altogether or include them as part of a future modification agreement. Defendants also advise consumers that lenders will not modify mortgages that are not already in default, and that lenders will not be convinced that consumers are in financial distress until they actually fail to make their monthly mortgage payment. As a result, Defendants' customers, in reliance on this advice and assurance, miss mortgage payments or continue to do so. In fact, heeding this advice caused many customers to have their foreclosure proceeding accelerated by their lenders.
- 48. Defendants also prepare false financial statements that do not reflect their customers' actual income and expenses and submit the fraudulently modified information to lenders. Specifically, Defendants inflate income amounts or create additional income streams, while also reducing expenses and debts, so that the financial worksheet ultimately submitted to the lender reflects income greater than expenses. When their customers inquire about this practice, Defendants explain that it was to ensure the success of their loan modification application to the lender. In other instances, Defendants knowingly submit false information related to consumers' income and expenses to federally insured lenders without consumers' knowledge and/or permission.
- 49. Defendants solicit and market their loan modification services to Spanish-speaking consumers in Spanish but present these consumers with English-language contracts to execute.

Defendants and their representatives did not explain the contract terms to the Spanish-speaking consumers before they are asked to sign the documents.

- 50. After Defendants receive the advance fee payments from customers, Defendants rarely remain in contact with them. While customers repeatedly call, e-mail, fax, or even visit Defendants' offices seeking updates on the status of their loan modification applications, Defendants regularly failed to respond to their inquiries.
- 51. In the instances where customers are able to make contact with Defendants and their agents, Defendants tell customers to remain patient because negotiations are proceeding normally with the lender. In other instances, Defendants tell customers that a modification agreement is imminent or that Defendants have finalized modification agreements with their lenders. These representations are false, and Defendants know they are false at the time they are stated.
- 52. In fact, despite assurances to their customers to the contrary, Defendants make very little effort to initiate contact or negotiate with lenders. Beyond forwarding to the lenders authorization forms signed by their customers allowing Defendants to discuss the consumers' loan with the lenders and sending the doctored financial worksheets that Defendants themselves drafted, Defendants make no attempt to seek a loan modification on behalf of their customers. Defendants' customers are informed by their lenders that the lenders have not been contacted by Defendants Diener and Diener Law Firm, or any of their lawyers, on the customers' behalf. This essentially represents the entirety of the actual services provided by Defendants.
- 53. When customers contact their lenders to confirm Defendants' statements about the progress of their modification application, their lenders tell them they received no communications from Defendants or, at most, that the only communication the lenders received from Defendants was the signed authorization form allowing Defendants to discuss the consumers' loan with the lenders and the financial worksheet. Often, the lenders try to contact Defendants for more information regarding their clients' loans to no avail.
- 54. Lenders offer some of Defendants' customers forbearance agreements. Under the terms of a forbearance agreement, the homeowner must pay back any missed mortgage payments

over time, plus interest, and the lender agrees not to foreclose on the borrower. While some agreements allow the homeowner to delay making mortgage payments for a length of time, the reprieve is short-lived and costly, and not a permanent loan modification. Forbearance agreements do not reduce the interest rate or principal balance of the loan but merely allow lenders to recover past due mortgage payments. Indeed, because these agreements typically involve interest payments on past due amounts and can also include other fees and penalties that accrued while the borrower missed making mortgage payments, the resultant mortgage payment a homeowner must pay under a forbearance plan is usually much higher than the original amount.

- 55. When lenders have offered forbearance agreements to their customers, Defendants claim to their customers that they fulfilled their obligations to negotiate a loan modification because the customers have been given a way to resolve the matter with their lenders, no matter how unaffordable the option and despite the fact that the "modification" proposed results in higher, not lower, payments for the customers.
- 56. After customers realize that Defendants are not going to provide assistance with a loan modification, the customers demand the promised refund of their fees. Defendants regularly deny these refund requests or promise customers refunds but then fail to return any funds.
- 57. Defendants fail to obtain for their customers the promised mortgage loan modifications that would lower their interest rates and/or principal. Instead, despite having paid thousands of dollars to Defendants to prevent such an occurrence, customers lose their homes to foreclosure, or must secure a short sale or are forced to attempt to negotiate a modification with their lenders without any assistance from Defendants.
- 58. Consumers retain Defendants to be their negotiator and advisor during the loan modification process. Defendants then use information provided by their customers to market their real estate services to lenders. Defendants advertised *to their own customers' lenders* that, on average, it would take eight months before lenders could sell their clients' homes. This pitch is not meant to advantage the customer; rather, Defendants mean to highlight their "retail auction" services to lenders, whereby Defendants act as the lenders' agent in a short sale of their customers' homes. Defendants assure the lenders that Defendants could short sell their

1	induce members of the public to purchase Defendants' services, as described in Paragraphs 32				
2	through 41 above. Defendants' untrue or misleading representations include, but are not limited				
3	to, the following:				
4	(a) That Defendants' success rate in modifying loans is 90% or 95%;				
5	(b) That Defendants have significant negotiating experience and success with				
6	particular lenders;				
7	(c) That Defendants guarantee a loan modification for customers;				
8	(d) That Defendants will be able to secure lower interest rates, including fixed				
9	rates for adjustable loans, for customers;				
10	(e) That Defendants will be able to secure principal reductions of the				
11	customers' mortgages;				
12	(f) That Defendants will be able to secure lower monthly mortgage payments				
13	for customers;				
14	(g) That Defendants will be able to eliminate a customer's second mortgage				
15	through a loan modification;				
16	(h) That Defendants will be able to get customers' arrears forgiven by the				
17	customers' lenders;				
18	(i) That the upfront fees that Defendants collect from their customers are				
19	refundable if the customer does not get a loan modification; and				
20	(j) That attorneys affiliated with Defendants review the customers' financial				
21	paperwork and also negotiate with the lenders on their behalf.				
22	63. At the time the representations set forth in Paragraph 62 were made, Defendants				
23	knew or by the exercise of reasonable care should have known that the representations were				
24	untrue or misleading.				
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## SECOND CAUSE OF ACTION AGAINST ALL DEFENDANTS VIOLATION OF BUSINESS AND PROFESSIONS CODE SECTION 17200

(UNFAIR COMPETITION)

- 64. Plaintiff realleges Paragraphs 1 through 63 and incorporates these Paragraphs by reference as though they were fully set forth in this cause of action.
- 65. From a date specific unknown to Plaintiff and continuing to the present,

  Defendants, and each of them, have engaged in and continue to engage in, aided and abetted and
  continue to aid and abet, and conspired to and continue to conspire to engage in acts or practices
  that constitute unfair competition as defined in Business and Professions Code section 17200.

  Such acts or practices include, but are not limited to, the following:
- (a) Failing to perform on their promises, made in exchange for upfront fees from their customers, that Defendants would negotiate modifications of their mortgage loans and secure lower and/or fixed interest rates, principal reductions, and, in some cases, elimination of second mortgages. Defendants did little or nothing to help customers modify their mortgage loans. Instead, consumers, having already paid large sums of money to Defendants, lost their homes or were forced to attempt a loan modification on their own, as described in Paragraph 57 above;
- (b) Luring customers into paying upfront fees with promises to refund all, or most, of the upfront fees if they do not get a loan modification. When customers learned that their lenders were unwilling to modify their loans, or that Defendants had done little or nothing to assist in a modification, they demanded the promised refund. Despite Defendants' promises, Defendants regularly denied customers' refund requests, as described in Paragraphs 40 and 56 above;
- (c) Deceiving customers into believing that failing to contact their lenders, or evading their lenders' communications, would increase the odds that their modification applications would be successful. Customers relied on Defendants' advice because Defendants assured them that Defendants would remain in contact with lenders. In fact, Defendants were not in contact with lenders and lenders assumed that consumers were not willing to work with the

In addition to the conduct alleged as part of the Second, Third, Fourth, and Fifth Causes of Action in this Complaint, Defendants Marrero, Burrell Marrero, and Buhler, as licensed real estate professionals, engaged in unfair competition as defined in Business and Professions Code section 17200 by engaging in acts and practices which include, but are not necessarily limited to, violating the fiduciary duty and duties of good faith and fair dealing owed to their clients/customers by failing to negotiate with lenders on their behalf, as described in Paragraphs

## PRAYER FOR RELIEF

WHEREFORE, Plaintiff prays for judgment as follows:

- That Defendants, their successors, agents, representatives, employees, assigns and all persons who act in concert with Defendants be permanently enjoined from making any untrue or misleading statements in violation of Business and Professions Code section 17500, including, but not limited to, the untrue or misleading statements alleged in this Complaint, under the authority of Business and Professions Code section 17535;
- That Defendants, their successors, agents, representatives, employees, assigns and all persons who act in concert with Defendants be permanently enjoined from engaging in unfair competition as defined in Business and Professions Code section 17200, including, but not limited to, the acts and practices alleged in this Complaint, under the authority of Business and
- That the Court make such orders or judgments as may be necessary, including preliminary injunctive and ancillary relief, to prevent the use or employment by any Defendant of any practice which violates section 17500 of the Business and Professions Code, or which may be necessary to restore to any person in interest any money or property, real or personal, which may have been acquired by means of any such practice, under the authority of Business and
- That the Court make such orders or judgments as may be necessary, including preliminary injunctive and ancillary relief, to prevent the use or employment by any Defendant of any practice which constitutes unfair competition or as may be necessary to restore to any person

1	11. For such other and further relief that the Court deems just, proper, and equitable.				
2	Dated: July _	_, 2009		Respectfully Submitted,	
3				EDMUND G. BROWN JR. Attorney General of California	
5				FRANCES T. GRUNDER Senior Assistant Attorney General KATHRIN SEARS	
6				Supervising Deputy Attorney General	
7					
8			By:		
9				AMY C. TENG Deputy Attorney General Attorneys for Plaintiff THE PEOPLE OF THE STATE OF	
10 11				THE PÉOPLE OF THE STATE OF CALIFORNIA	
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	COMPLAINT FOR CIVIL PENALTIES, PERMANENT INJUNCTION				

AND OTHER EQUITABLE RELIEF