2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17	<ul> <li>WILLARD K. TOM</li> <li>General Counsel</li> <li>SARAH SCHROEDER (Cal. Bar No. 221</li> <li>KERRY O'BRIEN (Cal. Bar No. 149264)</li> <li>LAURA FREMONT (Cal. Bar No. 15967</li> <li>Staff Attorneys</li> <li>901 Market Street, Suite 570</li> <li>San Francisco, CA 94103</li> <li>Telephone: (415) 848-5100</li> <li>Facsimile: (415) 848-5184</li> <li>e-mail: sschroeder@ftc.gov; kobrien@ftc. Ifremont@ftc.gov</li> <li>Attorneys for Plaintiff</li> <li>FEDERAL TRADE COMMISSION</li> <li>EDMUND G. BROWN JR.</li> <li>Attorney General of the State of California</li> <li>FRANCES T. GRUNDER (Cal. Bar No. 15298-</li> <li>Acting Supervising Deputy Attorney General</li> <li>BENJAMIN DIEHL (Cal. Bar No. 1304</li> <li>Deputy Attorney General</li> <li>300 South Spring Street. Suite 170: Los A</li> <li>Attorney General of the State of Missouri</li> <li>STEWART FREILICH (Mo. Bar No. 369</li> <li>JOHN PHILLIPS (Mo. Bar No. 55159)</li> <li>Assistant Attorney General</li> <li>P.O. Box 899; Jefferson City, MO 65102</li> </ul>	9 9 9 9 9 9 9 9 9 9 9 9 9 9	evilles and of call.	FILEU MM9 JUL -7 AM ID: 22
20 21 22 23	Attorneys for Plaintiff STATE OF MISSOURI UNITED STATES CENTRAL DISTRIC FEDERAL TRADE COMMISSION, THE PEOPLE OF THE STATE OF	1	) 09-768 JVS(MLGX)	
24 25 26	CALIFORNIA, AND THE STATE OF MISSOURI, Plaintiffs, v.	COMPLAINT FOR INJUNCTION ANI EQUITABLE RELI	D OTHER	
27 28	US FORECLOSURE RELIEF CORP.,	1		

1 a corporation, also d/b/a U.S. Foreclosure Relief, Inc., Lighthouse 2 Services, and California Foreclosure Specialists, 3 **GEORGE ESCALANTE**, individually 4 and as an officer of US FORECLOSURE RELIEF CORP., 5 CESAR LOPEZ, individually and also 6 trading and doing business as H.E. Service Company, and 7 ADRIAN POMERY, ESQ., 8 individually and also trading and doing business as Pomery & Associates. 9 Defendants. 10

Plaintiffs, the Federal Trade Commission ("FTC" or "Commission"), the People of the State of California, and the State of Missouri, for their complaint allege:

1. The FTC brings this action under Sections 13(b) and 19 of the Federal Trade Commission Act ("FTC Act"), 15 U.S.C. §§ 53(b) and 57b, and the Telemarketing and Consumer Fraud Abuse Prevention Act ("Telemarketing Act"), 15 U.S.C. §§ 6101-6108, to obtain temporary, preliminary, and permanent injunctive relief, rescission or reformation of contracts, restitution, disgorgement of ill-gotten monies, and other equitable relief for Defendants' acts or practices in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a), and the FTC's Trade Regulation Rule entitled "Telemarketing Sales Rule" ("TSR"), 16 C.F.R. Part 310.

2. The People of the State of California, by and through Edmund G. 23 Brown Jr., Attorney General of the State of California, brings this action under 24 Section 4(a) of the Telemarketing Act, 15 U.S.C. § 6103(a), and under the California unfair competition law ("UCL") codified at California Business and 26 Professions Code § 17200 et seq., and false advertising law ("FAL") codified at 27 California Business and Professions Code § 17500 et seq., to obtain injunctive 28

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relief, restitution, civil penalties, and other equitable relief for Defendants' illegal
 acts or practices.

3 3. The State of Missouri brings this action, by and through its Attorney General Chris Koster, pursuant to Section 407.100 of the Missouri Merchandising 4 Practices Act, Mo. Rev. Stat. to obtain permanent injunctive relief, restitution, civil 5 penalties and other equitable relief for Defendants' acts and practices in violation 6 of the anti-fraud provisions of the Missouri Merchandising Practices Act, Section 7 407.020 Mo. Rev. Stat., and for Defendants' acts and practices in violation of the 8 foreclosure consultants provisions of the Missouri Merchandising Practices Act, 9 10 Sections 407.935 to 407.943, Mo. Rev. Stat.

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#### JURISDICTION AND VENUE

4. This Court has subject matter jurisdiction pursuant to 28 U.S.C.
§§ 1331, 1337(a), and 1345, and 15 U.S.C. §§ 45(a), 53(b), 57b, 6102(c), 6103(a)
and 6105(b).

15 5. This Court has supplemental jurisdiction over Plaintiffs People of the
16 State of California and State of Missouri's claims pursuant to 28 U.S.C. § 1367.

17 6. Venue is proper in this District under 28 U.S.C. § 1391(b) and (c), and
18 15 U.S.C. § 53(b) and 6103(a).

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#### **PLAINTIFFS**

7. The FTC is an independent agency of the United States Government
created by statute. 15 U.S.C. §§ 41-58. The FTC enforces Section 5(a) of the FTC
Act, 15 U.S.C. § 45(a), which prohibits unfair and deceptive acts or practices in or
affecting commerce. The FTC also enforces the Telemarketing Act, 15 U.S.C.
§§ 6101-6108. Pursuant to the Telemarketing Act, the FTC promulgated and
enforces the TSR, 16 C.F.R. Part 310, which prohibits deceptive and abusive
telemarketing acts and practices.

27 8. The FTC is authorized to initiate federal district court proceedings, by
28 its own attorneys, to enjoin violations of the FTC Act and the TSR, and to secure

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such equitable relief as may be appropriate in each case, including restitution and
 disgorgement. 15 U.S.C. §§ 53(b), 57b, 6102(c), and 6105(b).

9. The State of California is one of the fifty sovereign states of the 3 United States. The Attorney General is authorized to initiate federal district court 4 proceedings to enjoin telemarketing practices that violate the FTC's Telemarketing 5 Sales Rule, and in each such case, to obtain damages, restitution, and other 6 7 compensation on behalf of residents of the State of California, and to obtain such further relief as the Court may deem appropriate. 15 U.S.C. § 6103(a). The 8 9 Attorney General also brings pendent or supplemental UCL and FAL claims in the name of the People of the State of California to obtain injunctive relief, restitution, 10 civil penalties, and any such further relief as the Court may deem appropriate under 11 12 pendent or supplemental jurisdiction. 28 U.S.C. § 1367.

13 10. Plaintiff State of Missouri is one of fifty sovereign states of the United
14 States. The State of Missouri, through its Attorney General, is authorized to
15 initiate proceedings to enjoin violations of the Missouri Merchandising Practices
16 Act and to seek injunctions, restitution, civil penalties and other equitable relief as
17 the Court may deem appropriate. This Court has supplemental jurisdiction over
18 Plaintiff State of Missouri's claims under 28 U.S.C. § 1367.

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#### **DEFENDANTS**

11. Defendant US Foreclosure Relief Corp. ("US Foreclosure Relief" or
 "USFR"), also doing business as U.S. Foreclosure Relief, Inc., Lighthouse
 Services, and California Foreclosure Specialists, is a California corporation with its
 principal place of business at 1010 West Chapman Avenue, Suite 200, Orange, CA
 92868. USFR transacts or has transacted business in this district and throughout
 the United States.

26 12. Defendant George Escalante ("Escalante") is the owner and president
27 of US Foreclosure Relief. At times material to this Complaint, acting alone or in
28 concert with others, he has formulated, directed, controlled, had authority to

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control, or participated in the acts and practices set forth in this Complaint.
 Defendant Escalante, in connection with the matters alleged herein, transacts or has
 transacted business in this district and throughout the United States.

4 13. Defendant Cesar Lopez ("Lopez") is an individual who trades and 5 does business as H.E. Service Company. H.E. Service Company is a sole proprietorship with its principal place of business at 2125 East Katella Avenue, 6 7 Suite 330, Anaheim, CA 92806. At times material to this Complaint, acting alone or in concert with others, Lopez has formulated, directed, controlled, had authority 8 9 to control, or participated in the acts and practices set forth in this Complaint. 10 Defendant Lopez, in connection with the matters alleged herein, transacts or has 11 transacted business in this district and throughout the United States.

12 14. Defendant Adrian Pomery, Esq. ("Pomery") is an individual who trades and does business as Pomery & Associates. Pomery & Associates is a sole 13 proprietorship with its principal place of business at 2050 West Chapman Avenue, 14 15 Suite 221, Orange, CA 92868. At times material to this Complaint, acting alone or 16 in concert with others, Pomery has formulated, directed, controlled, had authority 17 to control, or participated in the acts and practices set forth in this Complaint. 18 Defendant Pomery, in connection with the matters alleged herein, transacts or has 19 transacted business in this district and throughout the United States.

20 15. Since at least Spring 2008 until at least November 2008, acting alone 21 or in concert with others, US Foreclosure Relief advertised, marketed, offered for 22 sale, or sold loan modification and foreclosure rescue services to consumers 23 throughout the United States. In or around December 2008, H.E. Service 24 Company and Pomery & Associates took over the operation of US Foreclosure 25 Relief and since that time have advertised, marketed, offered for sale, or sold loan 26 modification and foreclosure rescue services to US Foreclosure Relief clients. 27 Since that time, H.E. Service Company and Pomery & Associates, acting alone or 28 in concert with others, also advertised, marketed, offered for sale, or sold those

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same services to other consumers throughout the United States. 1

#### COMMERCE

3 16. At all times relevant to this Complaint, Defendants have maintained a substantial course of trade in or affecting commerce, as "commerce" is defined in 4 5 Section 4 of the FTC Act, 15 U.S.C. § 44.

## **AVAILABILITY OF FREE LOAN MODIFICATION** AND FORECLOSURE RELIEF SERVICES

8 17. Numerous mortgage lenders and servicers have instituted free 9 programs to assist financially distressed homeowners by offering them the 10 opportunity to modify loans that have become unaffordable. Many of these "loan 11 modification" programs have expanded dramatically as lenders have increased 12 participation in the President's "Making Home Affordable" plan. Moreover, 13 numerous major mortgage lenders and servicers, non-profit and community-based 14 organizations, the federal government, and the news media have helped publicize the availability of these free mortgage loan modification programs. Lenders often 15 notify consumers of the availability of these programs, or of consumers' eligibility, 16 through their "loss mitigation" departments. Proposed defendants divert 17 18 consumers from these free programs and induce them to spend thousands of dollars 19 on their purported "Loss Mitigation Services."

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#### **DEFENDANTS' BUSINESS PRACTICES**

21 18. Defendants have advertised, marketed, offered for sale, and sold purported home loan modification and foreclosure rescue services. Defendants 22 23 market their services to homeowners who are in financial distress and searching for a loan modification. 24

25 19. At various times since Summer 2008, Defendants have made 26 outbound telemarketing calls to consumers, including to consumers on the National Do Not Call Registry. 27

28 At various times since Spring 2008, Defendants have advertised their 20. Complaint 6

1	loan modifi	cation	services on various Internet websites, including
2	www.cafspe	ecialist	s.com, www.stopforeclosuretogether.com,
3	www.pome	rylaw.o	com, and www.homelegalassistance.com.
4	21.	The v	www.cafspecialists.com website has contained, among other
5	things, the f	ollowi	ng statements:
6		a.	US Foreclosure Relief prides itself on upholding the highest
7			standards of business ethics and competitive greatness. US
8			Foreclosure Relief provides homeowners with peace of mind:
9			knowing that they have taken a proactive approach to control
10			their destiny.
11		b.	Proven Track Record
12			US Foreclosure Relief has created a proven track record in
13		ć	creating successful coalitions with homeowners and lenders.
14			We have proven time and time again our ability to get the job
15			done - and do it well.
16			(Exhibit A)
17	22.	The v	www.pomerylaw.com website has contained, among other things,
18	the followin	ng state	ements:
19		a.	Losing your Home to Foreclosure? You have options, We can
20			help!
21		b.	Pomery & Associates saves homes. Just call us and we can
22			help you stay in your home at a payment you can afford.
23			(Exhibit B)
24	23.	The v	www.homelegalassistance.com website has featured a seal with a
25	legal scale i	nside i	t and has contained, among other things, the following
26	statements:		
27		a.	HOMEOWNERS LEGAL ASSISTANCE - Loan Modification
28			Services
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1b.Now is the perfect opportunity to rate, have your loan modified an dream home. Take advantage of given to YOUR lender to help Y late!6c.Regardless of your current morth Legal Assistance will strive to n loan.7Legal Assistance will strive to n loan.9d.At Homeowners Legal Assistant to provide homeowners in every ethical, affordable, and effective avoid Foreclosures. Our vision largest and most reputable loss n country by providing client reso service.16e.You will find that the skill, profe we offer each client is a truly str experience for you and your love 1919f.Our goal is to help you save you g.20g.We pressure your bank to pay at	and stop foreclosure on your f the government bailout money COU. Act now before it's too rgage situation, Homeowners negotiate a reasonable mortgage ence, our mission and priority is y city across America with an
2rate, have your loan modified an3dream home. Take advantage of4given to YOUR lender to help Y5late!6c. Regardless of your current morth7Legal Assistance will strive to n8loan.9d. At Homeowners Legal Assistance10to provide homeowners in every11ethical, affordable, and effective12avoid Foreclosures. Our vision13largest and most reputable loss n14country by providing client reso15service.16e. You will find that the skill, profe17we offer each client is a truly str18experience for you and your low19f. Our goal is to help you save you	and stop foreclosure on your f the government bailout money COU. Act now before it's too rgage situation, Homeowners negotiate a reasonable mortgage ence, our mission and priority is y city across America with an
3dream home. Take advantage of given to YOUR lender to help Y late!5late!6c. Regardless of your current morth Legal Assistance will strive to n loan.7Legal Assistance will strive to n loan.9d. At Homeowners Legal Assistant to provide homeowners in every ethical, affordable, and effective avoid Foreclosures. Our vision largest and most reputable loss n country by providing client resol service.16e. You will find that the skill, profe we offer each client is a truly str experience for you and your love19f. Our goal is to help you save you	f the government bailout money COU. Act now before it's too gage situation, Homeowners negotiate a reasonable mortgage ance, our mission and priority is y city across America with an
4given to YOUR lender to help Y late!5late!6c. Regardless of your current morty Legal Assistance will strive to n loan.7Legal Assistance will strive to n loan.9d. At Homeowners Legal Assistant to provide homeowners in every ethical, affordable, and effective avoid Foreclosures. Our vision largest and most reputable loss n country by providing client resol service.13largest and most reputable loss n country by providing client resol service.16e. You will find that the skill, profe we offer each client is a truly str experience for you and your love 1919f. Our goal is to help you save you	OU. Act now before it's too gage situation, Homeowners negotiate a reasonable mortgage ance, our mission and priority is y city across America with an
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13largest and most reputable loss m14country by providing client resolution15service.16e.17we offer each client is a truly str18experience for you and your love19f.0ur goal is to help you save you	
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17we offer each client is a truly str18experience for you and your love19f.0ur goal is to help you save you	
18experience for you and your love19f.0ur goal is to help you save you	fessionalism, and consideration
19 f. Our goal is to help you save you	ress relieving and positive
	ved ones.
20 g. We pressure your bank to pay at	ır home!
B Frite Jour oum to puj ut	ttention to your needs because
21 they know and trust us. We neg	gotiate a significant number of
22 cases each month and use that le	everage when negotiating cases.
23 We have brought together a kno	wledgeable team from loss
24 mitigation, collections, real estat	te and banking industries to
25 offer the most complete negotiat	tion program available.
h. We have rescued homeowners fi	from foreclosure, adjustable
27 mortgages, and lack of equity. (	Our proven track record gives
28 us credibility with your lender, a	and our significant volume of
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		$\left( \begin{array}{c} \\ \\ \\ \\ \\ \\ \end{array} \right)$			
1	cases gives us leverage when negotiating. Homeowners Legal				
2	Assistance is the right law firm to help you through this				
3		difficult time.			
4		(Exhibit C)			
5	24. At va	rious times since Spring	2008, Defendants have advertised		
6	through radio adve	ertisements, including bu	t not limited to Exhibit D. That radio		
7	advertisement con	tains the following stater	nents:		
8	a.	Homeowners Legal As	sistance would like to offer you a free,		
9		no obligation consultati	on that will show you how to stop		
10		foreclosure, reduce you	r interest rates, and save thousands on		
11		your mortgage. Do not	let this economic slowdown take your		
12		home from you and you	ır family.		
13	b.	Homeowners Legal As	sistance is an attorney-based loan		
14		modification firm that c	an negotiate the terms of your mortgage		
15		so you can afford to liv	e in and enjoy your home.		
16	с.	It does not matter how :	far behind you are on payment or what		
17		your credit score is. Ho	meowners Legal Assistance is here to		
18		listen and help.			
19		(Exhibit D)			
20	25. Cons	umers have contacted De	fendants by calling toll-free numbers		
21	provided in the De	efendants' radio advertise	ements and on their websites and have		
22	spoken to Defenda	ants' representatives.			
23	26. In nu	merous instances, during	inbound and outbound telephone calls,		
24	Defendants' representatives state to consumers that Defendants will stop any				
25	foreclosure or sale date on the consumer's property, substantially lower the interest				
26	rate on the consum	ner's home loan, change	the interest rate on the consumer's home		
27	loan from an adjus	stable rate to a fixed rate,	substantially reduce the principal		
28	amount of the con	sumer's home loan, nego	tiate any late payments or fees, and		
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1 substantially lower the consumer's monthly home loan payment.

2 27. In numerous instances, during inbound and outbound telephone calls,
3 Defendants' representatives tell consumers that Defendants have a success rate of
4 85 percent or greater, and that Defendants can obtain a loan modification for
5 consumers within a specified period of time, often no more than two months.

6 28. In numerous instances, during inbound and outbound telephone calls,
7 Defendants' representatives tell consumers that, if they are not satisfied with the
8 company's service, they are entitled to a refund of the fees paid, minus a
9 processing fee.

29. In numerous instances, during inbound and outbound telephone calls,
Defendants' representatives advise consumers not to contact their lenders or
answer inquires from their lenders. Defendants' representatives also tell some
consumers to stop paying their home loan while Defendants allegedly negotiate
with the consumers' lenders.

30. In numerous instances, Defendants require consumers to pay an
advance fee, typically \$1,800 to \$2,350, before Defendants render any service.

17 31. In numerous instances, Defendants fail to obtain the promised home
18 loan modifications that would make the consumers' loans more affordable.

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#### VIOLATIONS OF THE FTC ACT

20. 32. Section 5(a) of the FTC Act, 15 U.S.C. § 45(a), prohibits "unfair or
21 deceptive acts or practices in or affecting commerce."

33. Misrepresentations or deceptive omissions of material fact constitute
deceptive acts or practices prohibited by Section 5(a) of the FTC Act.

#### COUNT I

#### False Loan Modification Claim

# (By Plaintiff Federal Trade Commission) 34. In numerous instances in connection with the advertising, marketing,

28 promotion, offering for sale, or sale of loan modification or foreclosure rescue

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services, Defendants have represented, directly or indirectly, expressly or by
 implication, that Defendants will obtain for consumers home loan modifications
 that will make their loans substantially more affordable.

4 35. In truth and in fact, in numerous instances in which Defendants have
5 made the representation set forth in Paragraph 34 of this Complaint, Defendants
6 failed to obtain for consumers home loan modifications that made their loans
7 substantially more affordable.

8 36. Therefore, Defendants' representation as set forth in Paragraph 34 of
9 this Complaint is false or misleading and constitutes a deceptive act or practice in
10 violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

False or Unsubstantiated Success Claims

**COUNT II** 

(By Plaintiff Federal Trade Commission)

14 37. In numerous instances in connection with the advertising, marketing,
15 promotion, offering for sale, or sale of loan modification or foreclosure rescue
16 services, Defendants have represented, directly or indirectly, expressly or by
17 implication, that Defendants have helped at least 85 percent of their clients obtain a
18 home loan modification.

38. The representation set forth in Paragraph 37 of this Complaint is false
or was not substantiated at the time the representation was made.

39. Therefore, Defendants' representation as set forth in Paragraph 37 of
this Complaint is false or misleading and constitutes a deceptive act or practice in
violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

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# VIOLATIONS OF THE TELEMARKETING SALES RULE THE TELEMARKETING SALES RULE AND THE NATIONAL DO NOT CALL REGISTRY

40. Congress directed the FTC to prescribe rules prohibiting abusive and
deceptive telemarketing acts or practices pursuant to the Telemarketing Act, 15

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U.S.C. §§ 6101-6108, in 1994. On August 16, 1995, the FTC adopted the
 Telemarketing Sales Rule (the "Original TSR"), 16 C.F.R. Part 310, which became
 effective on December 31, 1995. On January 29, 2003, the FTC amended the TSR
 by issuing a Statement of Basis and Purpose ("SBP") and the final amended
 Telemarketing Sales Rule (the "TSR"). 68 Fed. Reg. 4580, 4669.

6 41. Defendants are "sellers" or "telemarketers" engaged in
7 "telemarketing," as defined by the TSR, 16 C.F.R. § 310.2, as amended.

8 42. The TSR prohibits sellers and telemarketers from misrepresenting,
9 directly or by implication, in the sale of goods or services any material aspect of
10 the performance, efficacy, nature, or central characteristics of goods or services
11 that are the subject of a sales offer. 16 C.F.R. § 310.3(a)(2)(iii).

12 43. The TSR prohibits sellers and telemarketers from making any false or
13 misleading statement to induce any person to pay for goods or services. 16 C.F.R.
14 § 310.3(a)(4).

44. Among other things, the TSR established a "do-not-call" registry,
maintained by the Commission (the "National Do Not Call Registry" or
"Registry"), of consumers who do not wish to receive certain types of
telemarketing calls. Consumers can register their telephone numbers on the
Registry without charge either through a toll-free telephone call or over the Internet
at <u>donotcall.gov</u>.

21 45. Consumers who receive telemarketing calls to their registered
22 numbers can complain of Registry violations the same way they registered, through
23 a toll-free telephone call or over the Internet at <u>donotcall.gov</u>, or by otherwise
24 contacting law enforcement authorities.

46. Since September 2, 2003, the FTC has allowed sellers, telemarketers,
and other permitted organizations to access the Registry over the Internet at *telemarketing.donotcall.gov*, pay the required fees, and download the registered
numbers by area code.

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47. Since October 17, 2003, sellers and telemarketers have been
 prohibited from calling numbers on the Registry in violation of the TSR. 16
 C.F.R. § 310.4(b)(1)(iii)(B).

4 48. Since October 17, 2003, sellers and telemarketers generally have been 5 prohibited from calling any telephone number within a given area code unless the seller first has paid the annual fee for access to the telephone numbers within that 6 area code that are included in the Registry. 16 C.F.R. § 310.8(a) and (b). There is 7 no charge for the first five area codes of data. Further, sellers or telemarketers 8 9 accessing the Registry may not participate in any arrangement to share the cost of accessing the Registry, including an arrangement where one seller pays a fee and 10 11 accesses the Registry for other sellers, the other sellers do not pay fees to the Registry, and the cost of accessing the Registry is thereby divided among the 12 various sellers. 16 C.F.R. § 310.8(c). 13

49. Pursuant to Section 3(c) of the Telemarketing Act, 15 U.S.C.
§ 6102(c) and Section 18(d)(3) of the FTC Act, 15 U.S.C. § 57a(d)(3), a violation
of the TSR constitutes an unfair or deceptive act or practice in or affecting
commerce, in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

18 50. Pursuant to Section 6103(a) of the TSR, 15 U.S.C. § 6103(a), an
19 attorney general of any state is authorized to initiate a civil action in this Court to
20 enjoin a pattern or practice of violating the TSR and to obtain damages, restitution,
21 and other compensation on behalf of residents of that state, and to obtain such
22 further and other relief as the Court may deem appropriate.

#### COUNT III

# Making False or Misleading Statements (By Plaintiff Federal Trade Commission)

51. In numerous instances, in connection with the telemarketing of loan
modification or foreclosure rescue services, and to induce the purchase of loan
modification or foreclosure rescue services, Defendants have made false or

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1	misleading representations that:		
2	a. Defendants will obtain for consumers home loan modifications		
3	that will make their loans substantially more affordable; and		
4	b. Defendants have helped at least 85 percent of their clients		
5	obtain a home loan modification.		
6	52. Defendants' acts or practices, as alleged in Paragraph 51 of this		
7	Complaint, violate Sections 310.3(a)(2)(iii) and (a)(4) of the TSR, 16 C.F.R.		
8	§ 310.2(a)(2)(iii) and (a)(4).		
9	COUNT IV		
10	Violations of the National Do Not Call Registry		
11	(By Plaintiffs Federal Trade Commission and		
12	People of the State of California)		
13	53. In numerous instances, in connection with the telemarketing of loan		
14	modification or foreclosure rescue services, Defendants have engaged in or caused		
15	others to engage in initiating an outbound telephone call to a person's telephone		
16	number on the National Do Not Call Registry in violation of the TSR, 16 C.F.R.		
17	§ 310.4(b)(1)(iii)(B).		
18	COUNT V		
19	Failure to Pay National Registry Fees		
20	(By Plaintiffs Federal Trade Commission and		
21	People of the State of California)		
22	54. In numerous instances, in connection with the telemarketing of loan		
23	modification or foreclosure rescue services, Defendants have initiated or caused		
24	others to initiate an outbound telephone call to a telephone number within a given		
25	area code without the seller first paying, either directly or through another person,		
26	the required annual fee for access to the telephone numbers within that area code		
27	that are included in the National Do Not Call Registry, in violation of the TSR, 16		
28	C.F.R. § 310.8.		
	Complaint 14		

# CALIFORNIA LAW REGARDING ADVANCE FEES FOR FORECLOSURE CONSULTING

California Civil Code § 2945, et seq., regulates the activities of 3 55. mortgage foreclosure consultants in California. The purpose of the law is to 4 safeguard the public against deceit and to encourage fair dealing in the rendition of 5 foreclosure services. 6

7 56. California Civil Code § 2945.1, subdivision (a) defines a foreclosure 8 consultant as:

"[A]ny person who makes any solicitation, representation, or offer to 9 any [home] owner to perform for compensation or who, for compensation, 10 performs any service which the person in any manner represents will in any 11 12 manner do any of the following:

(1) Stop or postpone the foreclosure sale.

(2) Obtain any forbearance from any beneficiary or mortgage. 14

15 (3) Assist the owner to exercise the right of reinstatement provided in 16 [Civil Code] Section 2924c.

17 (4) Obtain any extension of the period within which the owner may 18 reinstate his or her obligation.

19 (5) Obtain any waiver of an acceleration clause contained in any promissory note or contract secured by a deed of trust or mortgage on 20 21 a residence in foreclosure or contained in any such deed of trust or 22 mortgage.

(6) Assist the owner to obtain a loan or advance of funds.

(7) Avoid or ameliorate the impairment of the owner's credit resulting from the recording of a notice of default or the conduct of a 26 foreclosure sale.

(8) Save the owner's residence from foreclosure."

Complaint

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Defendants operate as foreclosure consultants as that term is defined

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1	in subdivision (a) of section 2945.1 of the California Civil Code.			
2	58. California Civil Code Section 2945.4 forbids foreclosure consultants			
3	from collecting advance fees for loan modification or other foreclosure rescue			
	services after a notice of default is recorded against the property. Attorneys			
5	performing legal services in the course of representing clients may charge clients			
	up-front retainer fees. However, this exemption does not apply if an attorney is			
	not, in fact, rendering legal services but is merely acting as a "front" for non-			
	attorney foreclosure consultants in an attempt to avoid compliance with Civil Code			
9	§ 2945.4.			
10	VIOLATIONS OF CALIFORNIA LAW			
11	COUNT VI			
12	Violations of Business and Professions			
13	Code § 17500 (Untrue or Misleading Statements)			
14	(By Plaintiff People of the State of California)			
15	59. Defendants have violated and continue to violate Business and			
16	Professions Code § 17500 by making or disseminating untrue or misleading			
17	statements, or causing untrue or misleading statements to be made or disseminated			
18	in or from California, with the intent to induce members of the public to pay			
19	valuable consideration for Defendants' mortgage loan modification or stop			
20	foreclosure services. The untrue or misleading statements include but are not			
21	necessarily limited to the following:			
22	a. In numerous instances, Defendants have represented, expressly			
23	or by implication, that Defendants will obtain for consumers			
24	home loan modifications that will make their loans substantially			
25	more affordable. In fact, in numerous instances, Defendants			
26	failed to obtain for consumers home loan modifications that			
27	made their loans substantially more affordable.			
28	b. In numerous instances, Defendants have represented to			
	Complaint 16			

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1		consumers that they mu	st make further payments to Defendants
2			s have not obtained mortgage loan
-3		modification or stopped	
4	с.	In numerous instances,	Defendants have represented to
5		consumers they have a	high success rate and that they can
6		obtain loan modificatio	n for consumers within a specified
7		period of time, typically	no more than two months. In fact,
8		Defendants do not have	a high success rate nor do they obtain
9		loan modifications with	in the specified period of time.
10	d.	In numerous instances,	Defendants have represented to
11		consumers that consum	ers should not contact their lender or
12		answer queries from the	eir lender even though such advice could
13		and has resulted in caus	ing some consumers to fall behind in
14	-	their loan payments, ca	using their lenders to initiate foreclosure
15		proceedings, and/or cau	sing damage to consumers' credit
16		record.	
17	60. Defe	endants knew or by the ex	ercise of reasonable care should have
18	known that the sta	atements set forth above v	vere untrue or misleading at the time the
19	statements were n	nade.	
20		COUN	TVII
21		Violations of Busine	ss and Professions
22		Code § 17200 (Uni	air Competition)
23		(By Plaintiff People of t	he State of California)
24			nd continue to engage in unfair
25	competition as de	fined in Business and Pro	fessions Code § 17200 as set forth in
26	this paragraph:		
27	а.		Defendants have represented, expressly
28		or by implication, that I	Defendants will obtain for consumers
	Complaint	17	

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1			home loan modifications	that will make their loans substantially
2			more affordable. In fact	, in numerous instances, Defendants
3			failed to obtain for const	mers home loan modifications that
4			made their loans substan	tially more affordable.
5		b.	In numerous instances, I	Defendants have made or disseminated
6			untrue or misleading sta	tements, or caused untrue or misleading
7			statements to be made or	disseminated in or from California,
8			with the intent to induce	members of the public to pay valuable
9			consideration for Defend	lants' mortgage loan modification or
10			stop foreclosure services	in violation of Business and
11			Professions Code § 1750	00 as alleged above in Count VI.
12		c.	In numerous instances, I	Defendants claimed, demanded,
13			charged, collected, and/o	or received compensation prior to
14			performing fully each se	rvice Defendants contracted to perform
15			or represented that they	would perform in violation of
16	•		California Civil Code §	2945.4(a).
17		d.	In numerous instances, i	n connection with telemarketing,
18			Defendants engaged in o	or caused others to engage in initiating
19			an outbound telephone o	all to a person's telephone number on
20			the National Do Not Cal	l Registry in violation of the TSR, 16
21			C.F.R. § 310.4(b)(1)(iii)	(B).
22		e.	In numerous instances, i	n connection with telemarketing,
23			Defendants have initiate	d or caused others to initiate an
24			outbound telephone call	to a telephone number within a given
25			area code without the se	ller first paying, either directly or
26			through another person,	the required annual fee for access to the
27			telephone numbers with	in that area code that are included in the
28			National Do Not Call R	egistry, in violation of the TSR, 16
	Complaint		18	

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1		C.F.R. § 310.8.			
2	f. In numerous instances, Defendants' contracts have not complied				
3		with the requirements f	for mortgage foreclosure consultants set		
4		forth in Civil Code § 29	945 et seq. Defendants' violations		
5		include, but are not lim	ited to, the failure to include in their		
6		written contracts the no	otice required by Civil Code § 2945.3.		
7		Such notice must state	that Defendants may not take any money		
8		from a consumer or ask	a consumer for money until they have		
9		completely finished do	ing everything Defendants said they		
10		would do under the cor	itract.		
11		MISSOURI LAW REGAR	<b>NDING ADVANCE FEES</b>		
12		FOR FORECLOSU	RE CONSULTING		
13	62.	Sections 407.935 to 407.943 of	of the Missouri Merchandising Practices		
14	Act regulate	e the activities of foreclosure co	onsultants in Missouri.		
15	63.	Section 407.935 of the Misso	uri Merchandising Practices Act,		
16	subdivision	(a) defines a foreclosure consu	iltant as:		
17	"[A]ny person who makes any solicitation, representation, or offer to any				
18	owner to perform for compensation or who, for compensation, performs any				
19	service which the person in any manner represents will do in any manner				
20	any o	of the following:			
21		a. Stop or postpone the forec	losure sale;		
22		b. Obtain any forbearance fro	om any beneficiary or mortgagee;		
23		c. Assist the owner to exercis	se any right of redemption;		
24		d. Obtain any extension of th	e period within which the owner may		
25		reinstate his obligation;			
26		e. Obtain any waiver of an ac	cceleration clause contained in any		
27		promissory note or contract se	ecured by a deed of trust or mortgage on		
28		a residence in foreclosure or o	contained in any such deed of trust or		
	Complaint	19	9		
I	I				

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1 mortgage; 2 f. Assist the owner in obtaining a loan or advance of funds; 3 g. Avoid or ameliorate the impairment of the owner's credit resulting 4 from the recording of a notice of default or the conduct of a 5 foreclosure sale; 6 h. Save the owner's residence from foreclosure." 7 64. Defendants operate as foreclosure consultants as that term is defined in subdivision (a) of section 407.935 of the Missouri Merchandising Practices Act. 8 9 65. Section 407.938 of the Missouri Merchandising Practices Act requires foreclosure consultants, in a form required by Missouri law, to include in their 10 written contracts a notice that advises the consumer that a foreclosure consultant 11 cannot take or request any money until he or she has completely finished doing 12 13 everything he or she said they would do and also requires a three day notice of cancellation. 14 15 66. Section 407.940 of the Missouri Merchandising Practices Act forbids 16 foreclosure consultants from knowingly claiming, demanding, charging, collecting 17 or receiving any compensation until after the foreclosure consultant has fully performed each and every service the foreclosure consultant contracted to perform 18 19 or represented he would perform. Attorneys, licensed in the State of Missouri, 20 rendering service in the course of their legal practice are exempt from this rule. 21 However, this exemption does not apply if an attorney is not licensed in Missouri or if the attorney is not rendering legal services, but is merely acting as a "front" 22 23 for non-attorney foreclosure consultants in an attempt to avoid compliance with section 407.940. 24 25 MISSOURI LAW RELATING TO UNLAWFUL 26 **MERCHANDISING PRACTICES** 

27 67. Section 407.020 of the Missouri Merchandising Practices Act
28 provides that the act, use or employment by any person of any deception, fraud,

Complaint

1	false pretense, false promise, misrepresentation, unfair practice or the concealment,		
2	suppression or omission of any material fact in connection with the sale or		
3	advertisement of any merchandise in trade or commerce is declared to be an		
4	unlawful practice.		
5	68. Any act, use or employment declared unlawful by Section 407.020		
6	violates that subsection whether committed before, during or after the sale,		
7	advertisement or solicitation.		
8	69. Section 407.010.4 defines "merchandise" as any objects, wares,		
9	goods, commodities, intangibles, real estate or services.		
10	70. Defendants have sold merchandise in the State of Missouri as that		
11	term is defined in subdivision (4) of Section 407.010 of the Missouri		
12	Merchandising Practices Act.		
13	VIOLATIONS OF MISSOURI LAW		
14	<u>COUNT VIII</u>		
15	Violations of Missouri Merchandising Practices Act § 407.938 and § 407.940		
16	(Foreclosure Consulting)		
17	(By Plaintiff State of Missouri)		
18	71. Defendants have engaged in and continue to engage in practices		
19	which violate the foreclosure consultant provisions of the Missouri Merchandising		
20	Practices Act. These violations include but are not limited to the following:		
21	a. Claiming, demanding, charging, collecting and receiving		
22	compensation from Missouri consumers prior to performing		
23	each and every service that Defendants contracted to perform or		
24	represented they would perform in violation of § 407.940.		
25	b. Failing to include in their written contracts with Missouri		
26	consumers the written notice required by § 407.938 advising		
27	consumers that foreclosure consultants are prohibited from		
28	asking for or receiving payment prior to completely finishing		
-1	Complaint 21		
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1	doing everything he or she said he or she would do.			
2	c. Failing to include in their written contracts with Missouri			
3	consumers the notice of cancellation in the form required by			
4	§ 407.938.			
5	COUNT IX			
6	Violations of Missouri Merchandising Practices Act § 407.020			
7	(Misrepresentations in connection with advertisement or sale of merchandise)			
8	(By Plaintiff State of Missouri)			
9	72. Defendants have violated and continue to violate Missouri			
10	Merchandising Practices Act § 407.020 by making misrepresentations in the State			
11	of Missouri to Missouri consumers to induce those consumers to pay valuable			
12	consideration for Defendants' mortgage loan modification services or stop			
13	foreclosure services. The misrepresentations include but are not limited to the			
14	following:			
15	a. Defendants have represented, expressly or by implication that			
16	Defendants will obtain for consumers home loan modifications			
17	that will make their loans substantially more affordable. In fact,			
18	in numerous instances, Defendants failed to obtain for			
19	consumers home loan modifications that made their loans			
20	substantially more affordable.			
21	b. Defendants have represented to consumers that they must make			
22	further payments to Defendants even though Defendants have			
23	not obtained mortgage loan modifications or stopped			
24	foreclosure.			
25	c. Defendants have represented to consumers that consumers			
26	should not contact their lender or answer queries from their			
27	lender even though such advice could and has resulted in			
28	causing some consumers to fall behind in their loan payments			
	Complaint 22			

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and/or causing their lenders to initiate foreclosure proceedings, and/or causing damage to consumers' credit record.

3 73. Defendants knew or by the exercise of reasonable care should have
4 known that the statements set forth above were untrue or misleading at the time the
5 statements were made.

#### **CONSUMER INJURY**

7 74. Consumers have suffered and will continue to suffer substantial injury 8 as a result of Defendants' unlawful acts or practices. In some instances, consumers lost their homes to foreclosure because Defendants failed to obtain the promised 9 10 home loan modification that would have lowered consumers' payments. Even consumers who did not lose their homes ended up even further behind in their 11 12 payments, suffered harm to their credit reports, and suffered other harms because 13 of Defendants' failure to obtain the promised loan modifications and because 14 Defendants advised consumers not to pay their home loans while Defendants allegedly negotiated their loan modifications. 15

16 75. In addition, Defendants have been unjustly enriched as a result of their
17 unlawful acts or practices. Absent injunctive relief from this Court, Defendants are
18 likely to continue to injure consumers, reap unjust enrichment, and harm the public
19 interest.

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#### THIS COURT'S POWER TO GRANT RELIEF

76. Section 13(b) of the FTC Act, 15 U.S.C. § 53(b), empowers this Court
to grant injunctive and such other relief as the Court may deem appropriate to halt
and redress violations of the FTC Act. The Court, in the exercise of its equitable
jurisdiction, may award ancillary relief, including rescission of contracts and
restitution, and the disgorgement of ill-gotten monies, to prevent and remedy injury
caused by Defendants' law violations.

27 77. Section 19 of the FTC Act, 15 U.S.C. § 57b, and Section 6(b) of the
28 Telemarketing Act, 15 U.S.C. § 6105(b), authorize this Court to grant such relief as
Complaint 23

the Court finds necessary to redress injury to consumers or other persons resulting
 from Defendants' violations of the TSR, including the rescission and reformation
 of contracts and the refund of money.

4 78. Section 4(a) of the Telemarketing Act, 15 U.S.C. § 6103(a),
5 authorizes the Court to grant the State of California, on behalf of its residents,
6 injunctive and other equitable relief, including damages, restitution, other
7 compensation, and such further and other relief as the Court deems appropriate.

79. The counts based upon state law may be enforced by this Court
through its pendent or supplemental jurisdiction pursuant to 28 U.S.C. § 1367, and
this Court may award relief under California Civil Code § 2945, California
Business and Professions Code §§ 17200 and 17500, and the Missouri
Merchandising Practices Act § 407.100.

#### PRAYER FOR RELIEF

WHEREFORE, Plaintiffs, pursuant to Section 13(b) and 19 of the FTC Act,
15 U.S.C. § 53(b) and 57b; Section 6(b) of the Telemarketing Act, 15 U.S.C.
§ 6105(b); Section 49(a) of the Telemarketing Act, 15 U.S.C. § 6103(a); California
Business and Professions Code § 17200 *et seq.*, and § 17500 *et seq.*; Missouri
Merchandising Practices Act § 407.100; and the Court's own equitable powers,
request that the Court:

A. Award Plaintiffs such preliminary injunctive and ancillary relief as may be necessary to avert the likelihood of consumer injury during the pendency of this action and to preserve the possibility of effective final relief, including but not limited to temporary and preliminary injunctions, an order freezing assets, and the appointment of a receiver;

B. Enter a permanent injunction to prevent future violations of the FTC
Act and the TSR by Defendants;

C. Enter a permanent injunction to prevent future violations of the
California Business and Professions Code by Defendants;

Complaint

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D. Enter a permanent injunction to prevent future violations of the
 Missouri Merchandising Practices Act by Defendants;

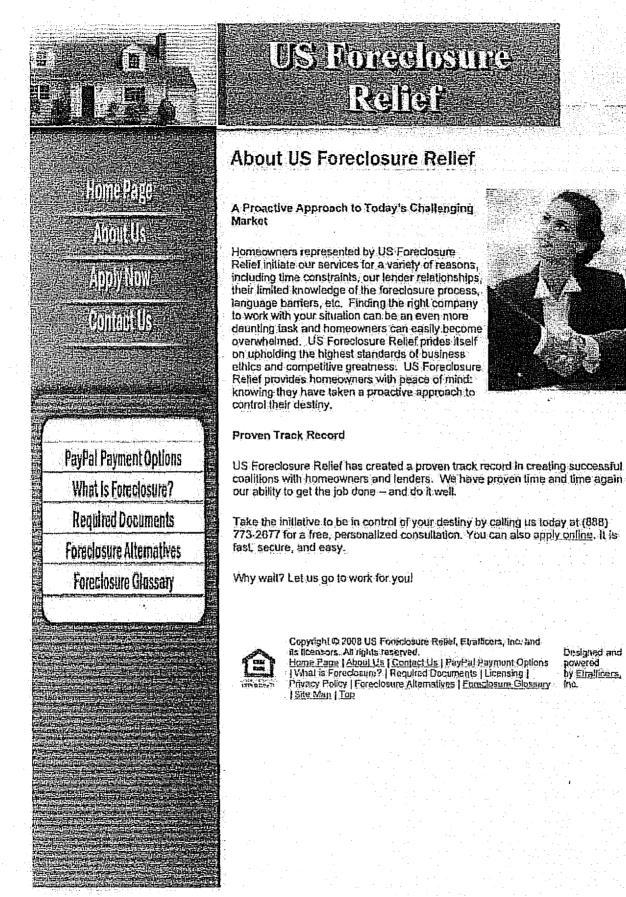
E. Award such relief as the Court finds necessary to redress injury to
consumers resulting from Defendants' violations of the FTC Act, the TSR, the
California Business and Professions Code, and the Missouri Merchandising
Practices Act, including, but not limited to, civil penalties, rescission or
reformation of contracts, restitution, the refund of monies paid, and the
disgorgement of ill-gotten monies; and

9 F. Award Plaintiffs the costs of bringing this action, including costs of
10 investigation, as well as such other and additional equitable relief as the Court may
11 determine to be just and proper.

13	Dated: <u>July</u> 7, 2009	I	Respectfully Submitted,
14	V		WILLARD K. TOM General Counsel
15			
16			SARAH SCHROEDER KERRY O'BRIEN
17			LAURA FREMONT
18			Attorneys for Plaintiff Federal Trade Commission
19			
20		-	EDMUND G. BROWN JR. Attorney?General, State of California
21			A THE AT A THE A
22			DANIEL A. OLIVAS Attorney for Plaintiff
23			The People of the State of California
24			CHRIS KOSTER
25			Attorney General of Missouri
26			STEWART FREILICH
27			JOHN PHILLIPS Attorneys for Plaintiff
28			State of Missouri
	Complaint	25	

About Our Company - US Forec re Relief

Page 1 of 1



http://www.cafspecialists.com/about.php

1171172008 Complaint Exhibit A Pomery & Associates

# Losing your Home to Foreclosure? You have options, We can help!

#### Why Loan Modification?

Loan Modification- Means your current lender modifies your current mortgage through what is called the note. The note sets the terms of your loan. This does not require a new closing. This is not refinancing your loan. A loan modification will simply change any or all of the following terms of your loan. The terms of your loan are your interest rate, balance of loan, delinquent fees owed, and term of loan. In the past this was only used when a borrower was delinquent but now



we will see it being used before someone is delinquent. This is one of the best methods to help people avoid foreclosure. The bank does not want you to lose your home. Pomery & Associates saves homes. Just call us and we can help you stay in your home at a payment you can afford.

#### Definition:

Loss mitigation is a process that helps stop a home from going through foreclosure. It is an effort made by the federal government and the mortgage industry to help home owners that were facing the loss of their homes find an alternative to foreclosure.

#### Consequences of Loss Mitigation:

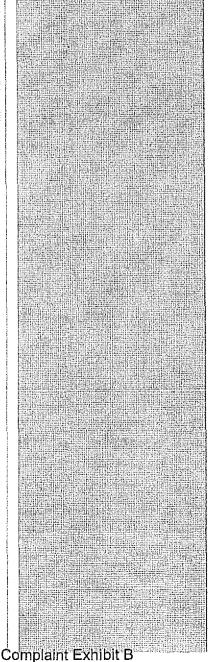
A loss mitigation department can make a difference between the success and failure of your loss mitigation transaction. Although the main focus is the keep a home owner from losing their home, loss mitigation has options such as setting up a repayment plan or loan modification plan. These options need to be considered realistically in regards to the home owner's ability to repay the delinguent amount.

#### What a Lawyer can do for you:

Loss Mitigation lawyers can help you save your home. Loss mitigation lawyers can help you bring your mortgage up to date and find out what the



# Contact Us!



best options are to help you get there. As real property lawyers, they understand the mortgage industry and could help you find a solution you can work with. Lawyers can also introduce you to programs that will help you pay off the amount you owe to the bank and/or lender.	
© 2008 Pomery & Associates	

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Complaint Exhibit B

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Complaint Exhibit B SUSSENCTION NUMBER OF SUBSCRIPTING Back to first page Ē A H5HW | Please enter the text from the image Ļ your Home to Foredostner Sour have options, Me Ean help © 2008 Adrian Pomery Clinta Linguesti an Contraction Your Telephone Number Pomery & Associates Your Name Your Email Message 

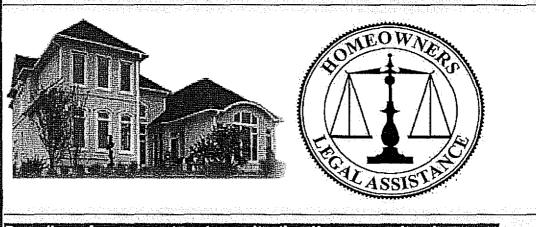
Contact Purnery Law

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### HOMEOWNERS LEGAL ASSISTANCE - Loan Modification Services

Now is the perfect opportunity to negotiate a livable mortgage rate, have your loan modified and stop : foreclosure on your dream home. Take advantage of the government ballout money given to YOUR lender to help YOU. Act now before it's too late!

### **Be Proactive, Save Your Home**



Regardless of your current mortgage situation, Homeowners Legal Assistance will strive to negotiate a reasonable mortgage loan:

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# About Homeowners Legal Assistance

Welcome to Homeowners Legal Assistance

With the current state of our economy, homeowners are faced with the daily challenge of keeping their homes, making ends meet, and just plain surviving! Finding the time and patience to deal with your mortgage company becomes a never ending ordeal. Literally, hundreds of modification companies have evolved but many lack the knowledge and have questionable

reputations!

your ever of lved nable nd ny to help

The task of choosing a reliable and trustworthy loss mitigation company to help you and your family is a daunting nightmare.

Negotiating with the bank for a modification of your home loan can be an overwhelming process for many homeowners. That is why retaining the services of an experienced Loan Modification Firm is of extreme importance.

At Homeowners Legal Assistance, our mission and priority is to provide homeowners in every city across America with an ethical, affordable, and effective loss mitigation program to avoid Foreclosures. Our vision is inspired by creating the largest and most reputable loss mitigation law firm in the country by providing client resolution and superior customer service. It is our confident belief that our success ultimately depends on establishing a customer service oriented environment that instills the Integrity in each team member for the purpose of protecting "The American Dream".

You will find that the skill, professionalism, and consideration we offer each client is a truly stress relieving and a positive experience for you and your loved ones.

Our goal is to help you save your home!

Complaint Exhibit C

W "Jressure your bank to pay attention to Jir needs because they know and trust us. We negotiate a significant number of cases each month and use that leverage when negotiating cases. We have brought together a knowledgeable team from loss mitigation, collections, real estate and banking industries to offer the most complete negotiation program available. We have rescued homeowners from foreclosure, adjustable mortgages, and lack of equity. Our proven track record gives us credibility with your lender, and our significant volume of cases gives us leverage when negotiating. Homeowners Legal Assistace is the right law firm to help you through this difficult time.

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# Contact Homeowners Legal Assistance

Please submit your information and a representative will contact you in a timely manner.

Thank you for your interest!

**Contact Info:** Homeowners Legal Assistance

Ph: 714-627-0505

Mon-Fri: 8a.m-6p.m (PST)

Sat: 9.am-12p.m (PST)

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Complaint Exhibit C

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FEDEI	RAL TRADE COMMI	SSION	
Mat	ter No.: 092-3	3120	
Matter Name	: U.S. Foreclo	osure Relief	
Description:	Homeowners Leç	gal Assistance	
	<i>.</i>		
Free 1378	State Reporting, Cape St. Claire	, Inc. Road	
		Complaint Exhibit	D

	<i>•</i>
1	<u>R E C O R D I N G</u>
2	RECORDING: Are you losing your home to
3	foreclosure? Are you behind on your mortgage and
4	fear the worst? Homeowners Legal Assistance would
5	like to offer you a free, no obligation consultation
6	that will show you how to stop foreclosure, reduce
7	your interest rates and save thousands on your
8	mortgage. Do not let this economic slowdown take
9	your home from you and your family. You have worked
10	too hard. Homeowners Legal Assistance is an
11	attorney-based loan modification firm that can
12	negotiate the terms of your mortgage so you can
13	afford to live in and enjoy your home.
14	Call for a free, no obligation
15	consultation. There is no cost to find out how this
16	program can help you save your home. Call 800-989-
17	0688. That's 800-989-0688. It does not matter how
18	far behind you are on payment or what your credit
19	score is. Homeowners Legal Assistance is here to
20	listen and help. Call now, 800-989-0688. 800-989-
21	0688.
22	(End of recording.)
23	
24	
25	
	Free State Reporting, Inc. 1378 Cape St. Claire Road
	Complaint Exhibit D

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### <u>C E R T I F I C A T E</u>

I hereby certify that the foregoing has been transcribed to the best of my skill and ability from the audio recording.

> Kay Maurer Transcriber

Free State Reporting, Inc. 1378 Cape St. Claire Road

Complaint Exhibit D