PEXEMPT FROM FILING FEES EDMUND G. BROWN JR. 1 Attorney General of California UNDER GOVT. CODE SEC. 6103] FRANCES T. GRUNDER Senior Assistant Attorney General 3 KATHRIN SEARS Supervising Deputy Attorney General JOSEPH A. RAGAZZO (State Bar No. 113182) 4 PAUL STEIN (State Bar No. 184956) Deputy Attorneys General 5 455 Golden Gate Avenue, Suite 11000 San Francisco, CA 94102-7004 6 Telephone: (415) 703-5500 7 Fax: (415) 703-5480 8 Attorneys for Plaintiff 9 THE PEOPLE OF THE STATE OF CALIFORNIA 10 11 SUPERIOR COURT OF THE STATE OF CALIFORNIA 12 COUNTY OF SACRAMENTO 13 14 THE PEOPLE OF THE STATE OF Case No. 15 CALIFORNIA. COMPLAINT FOR CIVIL PENALTIES, 16 Plaintiff. PERMANENT INJUNCTION AND OTHER EQUITABLE RELIEF 17 18 US LOAN AUDITORS, INC., a California corporation; MY US LEGAL SERVICES, 19 INC., a California corporation; JAMES DONALD SANDISON, an individual; 20 SHANE BARKER, an individual; JEFFREY ALLEN PULVINO, an individual; SHARON 21 L. LAPIN, an individual; JONATHAN GREGG STEIN, an individual; and DOES 1 22 through 100, inclusive, 23 Defendants. 24 25 26 27 28

COMPLAINT FOR CIVIL PENALTIES, PERMANENT INJUNCTION AND OTHER EQUITABLE RELIEF

Plaintiff, the People of the State of California, by and through Edmund G. Brown Jr., Attorney General of the State of California, alleges the following on information and belief:

- This action targets a foreclosure rescue scam that has snared hundreds of California consumers and it should be permanently enjoined to protect the public from further harm.
- 2. Defendants use a variety of deceptive advertising and marketing techniques to persuade homeowners that they have been victims of "predatory lending," that they have a strong legal case against their lender and/or mortgage broker, and that filing a lawsuit will give them "legal leverage" to obtain a loan modification, stave off foreclosure, and/or recover damages, including punitive damages. Defendants charge consumers thousands of dollars for a dubious "forensic audit" of their loan documents, plus recurring, monthly fees of \$1,000 or more to fund a "predatory lending" case in state or federal court. Based on the results of these "forensic audits," which are prepared by non-lawyers and without any attorney supervision, Defendants have filed "cookie-cutter" lawsuits for hundreds of clients. These cases have overwhelmingly been dismissed at the pleading stage, have failed to result in any favorable settlements or adjudications, and would not, in any event, entitle consumers to the sweeping relief promised by Defendants.
- 3. Defendants falsely represent that filing a "predatory lending" lawsuit will somehow prevent homeowners' lender from foreclosing, or even collecting monthly mortgage payments during the pendency of litigation. Defendants further advise or encourage their clients to pay Defendants' monthly fees instead of their mortgages. Many of Defendants' clients took this advice, and as a result placed themselves in even greater danger of losing their homes. Defendants then bilk their clients for months, collecting thousands of dollars in fees for "legal services," when in reality, Defendants do little more than file and serve a boiler-plate complaint. In order to keep the monthly payments flowing, Defendants dodge their clients' phone calls, refuse to provide their clients any accounting of how their money is being spent, and/or string their clients along with false assurances that a settlement is in progress, or that litigation takes time.

- 4. Defendants falsely portray themselves as "experts" in "predatory lending" litigation, when in fact Defendants have little or no litigation experience of any kind. Defendant My US Legal Services, Inc., which is not a law firm, recruits third-party attorneys to serve as attorneys of record in state or federal court, but in reality the company initiates and in many instances manages the litigation with little or no attorney oversight.
- 5. Clients who pay for Defendants' legal services do not first meet or consult with their attorney of record, but are instead assigned to an attorney recruited by Defendant My US Legal Services, Inc. The attorneys of record, including but not limited to Defendants Jonathan G. Stein and Sharon L. Lapin, are paid \$250 per month per case from Defendant My US Legal Services, and must sign contracts which prohibit them from "interfer[ing] with the relationship between [Defendant My US Legal Services] and client." Clients are actively discouraged from trying to contact their assigned attorney and rarely, if ever, speak to or meet with them about their case. This arrangement fatally compromises the attorney's independence, judgment, and ethical obligation to competently represent their clients' interests, and the results have been devastating.
- 6. State law governs the provision of "foreclosure consultant" services. (Civil Code, § 2945 et seq.) Foreclosure consultants must have a license from the Department of Real Estate (DRE), must register with the Department of Justice, and, in order to charge advance fees, must get prior approval from DRE. Recently, numerous California consumers have fallen prey to phony foreclosure rescue scams, especially "loan modification" services that charged consumers thousands of dollars in advance fees without providing any actual relief. This prompted the Legislature to enact Senate Bill 94 (SB 94), which was signed into law on October 11, 2009. SB 94 strengthened and closed loopholes in existing law by prohibiting any person or business from charging advance fees for assisting a homeowner with obtaining a loan modification or other form of mortgage forbearance. In an attempt to avoid these statutory prohibitions against charging advance fees, and to bolster their credibility, Defendants repeatedly tell consumers that they are *not* a loan modification service. In fact, Defendants are marketing loan modification services dressed up as "forensic audits" and "legal services," and are charging advance fees in violation of the Legislature's express directives.

7. On the whole, hundreds of California consumers, many of them facing difficult financial circumstances and the possible loss of their homes, have paid thousands of dollars each to Defendants (one consumer paid approximately \$56,000 for a "forensic audit" and "legal service" fees), and received little or no relief. At the same time, Defendants' litigation mill has littered both state and federal courts with hundreds of lawsuits that have little or no chance of affording consumers any meaningful relief. Ultimately, Defendants provide little or no assistance to their clients other than false hope. Defendants should be permanently enjoined from violating the law and ordered to pay substantial civil penalties and restitution to affected consumers.

## DEFENDANTS AND VENUE

- 8. Defendant US Loan Auditors, Inc. (US LOAN AUDITORS) is a California corporation with its principal place of business at 2882 Prospect Park Drive, Suite 350, Rancho Cordova, California 95670. Prior to August 9, 2010, Defendant US LOAN AUDITORS operated as a California limited liability company under the name US Loan Auditors, LLC. Defendant US LOAN AUDITORS has also conducted business at 817 14<sup>th</sup> Street, Sacramento, California 95814. Defendant US LOAN AUDITORS is not a law corporation, nor is it licensed as a real estate broker or an entity authorized to make loans or extensions of credit. Defendant US LOAN AUDITORS has never submitted an advance fee agreement application to the DRE, and has never received approval from DRE to charge advance fees for foreclosure consultant services. Defendant US LOAN AUDITORS has never been registered with the California Department of Justice as a foreclosure consultant. At all relevant times, Defendant US LOAN AUDITORS has transacted and continues to transact business throughout California, including Sacramento County.
- 9. Defendant My US Legal Services, Inc. (US LEGAL SERVICES) is a California corporation with its principal place of business at 2882 Prospect Park Drive, Suite 350, Rancho Cordova, California 95670. Prior to August 9, 2010, Defendant US LEGAL SERVICES operated as a California limited liability company under the name My US Legal Services, LLC. Defendant US LEGAL SERVICES has also operated under the name US Legal Advisors, LLC, and has conducted business at 817 14<sup>th</sup> Street, Sacramento, California 95814. Defendant US

12

13 14

16

15

17 18

19

20

21

22

23 24 25

26 27

28.

LEGAL SERVICES is not a law corporation, nor is it licensed as a real estate broker or an entity authorized to make loans or extensions of credit. Defendant US LEGAL SERVICES has never submitted an advance fee agreement application to the DRE, and has never received approval from DRE to charge advance fees for foreclosure consultant services. Defendant US LEGAL SERVICES has never been registered with the California Department of Justice as a foreclosure consultant. At all relevant times, Defendant US LEGAL SERVICES has transacted and continues to transact business throughout California, including Sacramento County.

- 10. Defendant James Donald Sandison (SANDISON), an individual, is a principal and founder of Defendants US LOAN AUDITORS and US LEGAL SERVICES, and is a licensed California attorney and real estate broker. Defendant SANDISON lists his attorney business address as P.O. Box 1085, Elk Grove, CA 95759, and his broker's business address as 10837 Freeman Road, Wilton, California 95693. Defendant SANDISON is also the president and CEO of "The We Buy Houses Guys, Inc," a real estate investment company that purchases and sells single-family and multi-family homes. Defendant SANDISON has never submitted an advance fee agreement application to the DRE, and has never received approval from DRE to charge advance fees for foreclosure consultant services. Defendant SANDISON has never been registered with the California Department of Justice as a foreclosure consultant. Defendant SANDISON, acting alone or in concert with others, has formulated, directed, controlled, authorized, participated in, or ratified the acts and practices set forth in this Complaint. At all relevant times, Defendant SANDISON has transacted and continues to transact business throughout California, including Sacramento County.
- 11. Defendant Shane Barker (BARKER), an individual, is a principal and founder of Defendants US LOAN AUDITORS and US LEGAL SERVICES. Defendant BARKER is not an attorney, and is not licensed as a real estate broker, real estate salesperson, or person authorized to make loans or extensions of credit. Defendant BARKER has never submitted an advance fee agreement application to the DRE, and has never received approval from DRE to charge advance fees for foreclosure consultant services. Defendant BARKER has never been registered with the California Department of Justice as a foreclosure consultant. Defendant BARKER, acting alone

or in concert with others, has formulated, directed, controlled, authorized, participated in, or ratified the acts and practices set forth in this Complaint. At all relevant times, Defendant BARKER has transacted and continues to transact business throughout California, including Sacramento County.

- 12. Defendant Jeffrey Allen Pulvino (PULVINO), an individual, is a principal and founder of Defendants US LOAN AUDITORS and US LEGAL SERVICES. Defendant PULVINO is not an attorney, and is not licensed as a real estate broker, real estate salesperson, or person authorized to make loans or extensions of credit. Defendant PULVINO has never submitted an advance fee agreement application to the DRE, and has never received approval from DRE to charge advance fees for foreclosure consultant services. Defendant PULVINO has never been registered with the California Department of Justice as a foreclosure consultant. In 2007, Defendant PULVINO was denied a real estate salesperson's license by the DRE because of numerous criminal convictions, including attempted grand theft. PULVINO, acting alone or in concert with others, has formulated, directed, controlled, authorized, participated in, or ratified the acts and practices set forth in this Complaint. At all relevant times, Defendant PULVINO has transacted and continues to transact business throughout California, including Sacramento County.
- 13. Defendant Sharon L. Lapin (LAPIN), an individual, is a licensed California attorney (State Bar No. 165919). Defendant LAPIN lists her business address as 336 Bon Air Center, Suite 492, Greenbrae, California 94904. On June 16, 2006, the California State Bar suspended LAPIN for one year, stayed her suspension, and placed her on probation for two years for 15 counts of misconduct, including but not limited to: (1) intentionally, recklessly, and repeatedly failing to perform legal services with competence; (2) failing to respond promptly to reasonable status inquiries of a client; and (3) failing to refund unearned fees to clients.

  Defendant LAPIN, acting alone or in concert with others, has formulated, directed, controlled, authorized, participated in, or ratified the acts and practices set forth in this Complaint. At all relevant times, Defendant LAPIN has transacted and continues to transact business throughout California, including Sacramento County.

- 14. Defendant Jonathan Gregg Stein (STEIN), an individual, is a licensed California attorney (State Bar No. 224609). Defendant STEIN lists his business address as 5050 Laguna Boulevard, Suite 112-325, Elk Grove, California, 95758. Defendant STEIN, acting alone or in concert with others, has formulated, directed, controlled, authorized, participated in, or ratified the acts and practices set forth in this Complaint. At all relevant times, Defendant STEIN has transacted and continues to transact business throughout California, including Sacramento County.
- 15. The true names and capacities, whether individual, corporate, associate or otherwise, of defendants sued herein as Does 1 through 100, inclusive, presently are unknown to Plaintiff, who therefore sues said defendants by such fictitious names. Plaintiff will seek leave to amend this Complaint to allege the true names of Does 1 through 100 when the same have been ascertained. Plaintiff is informed and believes, and based thereon alleges, that each of the fictitiously named defendants participated in some or all of the acts alleged herein.
- 16. The defendants identified in Paragraphs 8 through 12 above may be referred to collectively in this Complaint as the "Non-Attorney Defendants."
- 17. The defendants identified in Paragraphs 13 through 14 above, and Does 51-100, may be referred to collectively in this Complaint as the "Attorney Defendants."
- 18. At all times mentioned herein, each of the Defendants acted as the principal, agent, or representative of each of the other Defendants, and in doing the acts herein alleged, each Defendant was acting within the course and scope of the agency relationship with each of the other Defendants, and with the permission and ratification of each of the other Defendants.
- 19. Whenever reference is made in this Complaint to any act of any Defendant or Defendants, such allegation shall mean that such Defendant or Defendants did the acts alleged in this Complaint either personally or through the Defendant's or Defendants' officers, directors, employees, agents and/or representatives acting within the actual or ostensible scope of their authority.
- 20. At all relevant times, Defendants have controlled, directed, formulated, known and/or approved of, and/or agreed to the various acts and practices of each of the Defendants.

- 21. At all relevant times, each Defendant knew that the other Defendants were engaging in or planned to engage in the violations of law alleged in this Complaint. Knowing that other Defendants were engaging in such unlawful conduct, each Defendant nevertheless facilitated the commission of those unlawful acts. Each Defendant intended to and did encourage, facilitate, or assist in the commission of the unlawful acts alleged in this Complaint, and thereby aided and abetted the other Defendants in the unlawful conduct.
- 22. At all relevant terms, Defendants have engaged in a conspiracy, common enterprise, and common course of conduct, the purpose of which is and was to engage in the violations of law alleged in this Complaint. The conspiracy, common enterprise, and common course of conduct continue to the present.
- 23. The violations of law alleged in this Complaint occurred in Sacramento County and elsewhere throughout California and the United States.

### **DEFENDANTS' BUSINESS PRACTICES**

Attorney Defendants have engaged in a scheme to swindle distressed homeowners out of thousands of dollars by first enticing them to purchase a forensic loan audit, and then by persuading them to pay upfront monthly fees for Non-Attorney Defendants to file a "predatory lending lawsuit" on their behalf. The Non-Attorney Defendants advertise that their primary goal "is to ensure our clients our [sic] able to withstand the current market and maintain ownership of their property by ensuring their current lender hasn't violated their rights in any way." The Non-Attorney Defendants tell clients that these lawsuits are filed to "gain leverage" over their lender for the purpose of preventing foreclosures and/or negotiating loan modifications. As more particularly alleged below, Non-Attorney Defendants falsely represent both their success rate in bringing these lawsuits and the type of relief they have obtained for their clients.

## The Sales Pitch: Defendants Use Deception and False Promises to Lure Clients

25. The Non-Attorney Defendants solicit homeowners in a number of ways, including advertising on the internet, newspapers, radio, television, and billboards, and also through direct mailings, telemarketing, and in-home solicitations. Through these advertisements,

10

11

12 13

14

15

16

17

18 19

20

22

21

23

2425

26

2728

homeowners are told that they may be victims of predatory lending and that US LOAN

AUDITORS can help them stay in their homes and/or modify their mortgage. Non-Attorney

Defendants' advertisements list a toll-free number for consumers to call for a free consultation.

- 26. The Non-Attorney Defendants' advertisements are false and misleading. One tactic used by the Non-Attorney Defendants is to target homeowners using deceptive and misleading mailers. These mailers, labeled "Lender Investigation Notification," state, inter alia, that "Your lender ... is currently under investigation for predatory lending," or words to that effect, and are purposely designed to appear as though they came from a government agency or to suggest an affiliation between Defendant US LOAN AUDITORS and a government agency. The contents of the mailer are customized for each recipient and list an "ID Number," the name of the recipient's lender, the recipient's mortgage loan amount, and an "Investigator Contact Phone Number," which is US LOAN AUDITORS' business number. The mailers further state that the named homeowner "may qualify to initiate a lawsuit against [their] lender" to "stop foreclosure" proceedings," and to "lower your monthly mortgage payments" or the "balance owed on your loan." In a further effort to suggest that US LOAN AUDITORS is conducting an official investigation, the mailer envelopes display the terms "CERTIFIED DELIVERY," "PREDATORY LENDING INVESTIGATION," and a box citing "U.S. CODE TITLE 18, SEC. 1702." These mailers are likely to mislead reasonable consumers to believe that Defendant US LOAN AUDITORS is a government agency, is affiliated with a government agency, or is endorsed or approved by a government agency, when it is not.
- 27. When homeowners contact Defendant US LOAN AUDITORS by phone or in person, they speak with sales agents who identify themselves as "fraud investigators" and/or "licensed fraud investigators." These sales agents are not attorneys or experts in fraud investigations, and are not licensed to conduct investigations of any kind. Consistent with the claims and representations made on US LOAN AUDITORS' websites, mailers, marketing materials, and other advertisements, clients are told that a forensic loan audit will provide them with "legal leverage" to stop foreclosure and obtain a loan modification.

- 30. The Non-Attorney Defendants also advertise that they provide a "100% money back guarantee" if the audit fails to identify sufficient violations of State or Federal Law for an attorney to proceed with litigation, or words to that effect. When clients request a refund, however, their requests are typically denied or they receive no response at all. Many clients try for weeks and months without success to obtain a refund, but their calls and letters are routinely ignored, or they are told to be patient and wait.
- AUDITORS are required to sign a contract called a "Service Provider Agreement." The contract requires consumers to pay an upfront fee equal to one percent of the homeowner's original mortgage balance for the forensic audit. The cost of a forensic audit can typically range between \$2,000 and \$6,000, but some clients have paid Defendant US LOAN AUDITORS as much as \$20,025 for just the forensic audit. There is no correlation between the price of the audit and the amount of work required to complete the audit. Non-Attorney Defendants' "fraud investigators" are paid on a commission basis only, and typically collect up to 50 percent of the amount charged less administrative expenses, but only when they are able to sell clients both the audit and "legal services" provided by Defendant US LEGAL SERVICES, as alleged below. This arrangement provides Non-Attorney Defendants' "fraud investigators" with an incentive to do everything possible to sell "legal services" to clients who have already purchased forensic audits.
- 32. The "Forensic Loan Audit Analysis Report" provided by Defendant US LOAN AUDITORS consists in large part of a computer-generated report that is created after their non-legal staff input information about the client's loan into an internet-based computer software program provided by a third-party vendor. Invariably, the report finds that there are potential violations of law, regardless of how minor or inconsequential. The report is drafted exclusively by non-attorneys working for Defendant US LOAN AUDITORS, and is not reviewed for accuracy by any attorneys.

## Pitching the "Predatory Lending" Lawsuit

33. After the forensic audit is completed, the Non-Attorney Defendants and their sales agents will typically meet with or contact the client to explain the findings of the "Forensic

Loan Audit Analysis Report," and to discuss the client's legal options. The completed audit report typically contains a section labeled "Attorney/Client Confidential," which not only bolsters the false claim that a licensed attorney reviewed their loan, but also creates the impression that an attorney-client relationship exists between the Non-Attorney Defendants and their clients. In most instances, homeowners are told by "fraud investigators" working for Defendant US LEGAL AUDITORS that they have been victims of unlawful predatory lending practices, and have a strong legal case against their lender or mortgage broker. Clients are also advised or encouraged to stop making monthly mortgage payments and to instead pay additional upfront fees to Defendant US LEGAL SERVICES to bring a "predatory lending lawsuit."

- 34. Non-Attorney Defendants and their sales agents routinely tell their clients that "our attorneys will use [the audit] as leverage to argue the validity of your loan, and point out potential areas where your rights have been violated," or words to that effect. The Non-Attorney Defendants and their sales agents also routinely tell clients that their attorneys "specialize in debt negotiation, debt settlement, predatory lending, loan modification, litigation, and consumer injury." In fact, the attorneys recruited for these cases frequently have little or no relevant experience, and Defendant LAPIN, who received over 130 referrals from Defendant US LEGAL SERVICES, was previously sanctioned by the State Bar for failing to competently perform legal services on behalf of her clients.
- 35. Non-Attorney Defendants and their sales agents have also claimed to achieve a high rate of success because of Defendant SANDISON's background as an attorney, real estate broker, and former deputy sheriff, and have told clients that they can trust him, that he will personally represent them, and that he is personally acquainted with federal judges. These representations are false and misleading. Defendant SANDISON has never represented any US LEGAL SERVICES client in court. These false and misleading statements are made to bolster the credibility of Defendant US LEGAL SERVICES, to foster their clients' trust and confidence, and to create the impression that an attorney-client relationship exists between Defendant US LEGAL SERVICES and the client.

- 36. The Non-Attorney Defendants and their sales agents, in order to induce clients to purchase legal services from Defendant US LEGAL SERVICES, regularly make a series of false and misleading statements, including but not limited to the following:
  - (a) That the foreclosure process will be "frozen" during litigation;
- (b) That during litigation, the homeowner will not be required to make monthly mortgage payments;
- (c) That if a lawsuit is filed against the lender, the consumer will obtain a loan modification because the lender does not want the public exposure of defending the lawsuit;
  - (d) That they have "never lost a case."
- 37. Non-Attorney Defendants and their sales agents also use marketing materials that contain false and misleading statements to sell their legal services. To close the sale, clients are presented with "Examples of Cases that US Loan Auditors has Won" a list of "settlements". in which the borrower purportedly received a reduction of the principal balance on their mortgage loan, a reduction and restructuring of the interest rate, and payment of attorneys fees. These "wins" by the Non-Attorney Defendants are fictitious; they are not based on any "forensic audit" or other service provided by any of the Non-Attorney Defendants. At other times, the Non-Attorney Defendants and their sales agents have falsely claimed that they have obtained many favorable settlements from lenders, but that they are unable to provide details because the deals must be kept "confidential" and they are under a "gag order."
- 38. Defendant US LEGAL SERVICES charges its clients an additional upfront monthly fee in an amount equal to "one-half (1/2) of their total monthly principle [sic] and interest mortgage payment" to go forward with a predatory lending lawsuit. Non-Attorney Defendants require each client to sign an authorization agreement for automatic debits (called an "ACH Agreement"), to be deducted directly from the client's bank account. Clients typically pay thousands of dollars in upfront monthly fees to Defendant US LEGAL SERVICES to initiate a predatory lending lawsuit.
- 39. Although the fixed monthly fees are automatically debited from clients' bank accounts by Defendant US LEGAL SERVICES "for the processing of Clients [sic] legal action,"

clients are never sent monthly invoices or given an accounting of the services that have been provided. When clients request such information they are routinely told that Defendant US LEGAL SERVICES "is not an accounting firm," or words to that effect, and sales agents are instructed to put them off until they stop calling.

- 40. Weeks or months later, but after Defendant US LEGAL SERVICES has already started debiting monthly fees from their clients' bank accounts, clients are presented with a "welcome letter" and "Legal Services Agreement," which indicates that a named attorney will be representing the client in the predatory lending lawsuit. The particular contract attorney, who may have little or no experience in real estate litigation, is recruited and assigned to the case by Defendant US LEGAL SERVICES without the client first having the opportunity to consult with the attorney.
- 41. Unknown to their clients, Defendant US LEGAL SERVICES has a separate contractual arrangement with their outside contract attorneys, including Defendants LAPIN and STEIN, which provides that Defendant US LEGAL SERVICES will provide legal services for the client's case, including "drafting legal pleadings, summons, civil case cover sheets, case management documents, motions and responses to motions filed by any defendants, and generating and responding to discovery;" "[conducting] all necessary legal research;" and "[arranging] for the summons, complaint and any other documents to be served upon all defendants named in the litigation." The contract further provides that US LEGAL SERVICES will pay contract attorneys a monthly fee of \$250 per case as long as each client continues to pay US LEGAL SERVICES' monthly legal fees, and prohibits each contract attorney from "interfer[ing] with the relationship between [Defendant My US Legal Services] and Client."
- 42. Based on Non-Attorney Defendants' misrepresentations, their false and misleading marketing materials, and the exorbitant monthly fees they charge, clients believe that they have retained Defendant US LEGAL SERVICES to file a "predatory lending" lawsuit and to negotiate a settlement on their behalf.

### Defendants' Litigation Mill

- After clients start making monthly payments to Defendant US LEGAL SERVICES, their audit files are "sent" to the "legal" department for processing the lawsuit. The US LEGAL SERVICES "legal" department is staffed and supervised by non-attorney "legal processors," and at least two former California attorneys who are no longer eligible to practice law in California. One former attorney who supervises non-legal staff resigned from the practice of law with State Bar disciplinary charges pending in 2007, and was subsequently convicted of grand theft in connection with his representation of clients in 2008. Another former attorney employed by Defendant US LEGAL SERVICES resigned from the practice of law with State Bar disciplinary charges pending on July 8, 2009.
- 44. Defendant US LEGAL SERVICES prepares legal complaints based on the results of the "soft audit" and/or the complete "forensic audit" conducted by non-attorney employees of US LOAN AUDITORS. Although these complaints may be tailored to a specific client, they are drafted by non-attorney employees using a fill-in-the-blanks computer template and typically contain identical causes of action. Non-attorney employees simply enter the client's information into a few fields, and the computer generates the complaint. Thereafter, Defendant US LEGAL SERVICES files the complaints, serves the defendants, drafts and files all opposition motions, and manages all other aspects of the case, including attempting to negotiate for a loan modification or an extension of the trustee sale date on the client's behalf. Defendant US LEGAL SERVICES' contract attorneys, including LAPIN and STEIN, do not control or supervise US LEGAL SERVICES' employees, and must agree not to interfere with the relationship between US LEGAL SERVICES and the client.
- 45. Defendant US LEGAL SERVICES also assigns too many cases to its legal processors and other non-attorney staff. The processors are assigned up to hundreds of clients at one time, and do not have time to give proper attention to each. At times, the legal processors have been as long as five months behind on their client workload. As a result, clients typically pay US LEGAL SERVICES thousands of dollars in monthly fees before a complaint is even filed.

- 46. Soon after Defendant US LEGAL SERVICES begins receiving monthly advance fee payments from clients, it stops having regular or meaningful contact with clients. While clients repeatedly call, e-mail, fax, or even visit the office seeking updates on the status of their case, Non-Attorney Defendants regularly fail to respond to their inquiries. In the rare instances where clients are able to make contact with Non-Attorney Defendants, they are told to remain patient because the case is in litigation, or that negotiations are proceeding. In other instances, clients are told that a settlement is imminent. These representations are false, and Non-Attorney Defendants know they are false at the time they are made.
- 47. Many consumers, having paid large sums of money to Non-Attorney Defendants for their legal services, lost their homes, filed for bankruptcy, or were forced to sell their homes in a short sale. When clients' homes are sold in foreclosure, despite Non-Attorney Defendants' promise to clients that they would be able to keep their homes, Non-Attorney Defendants and their sales agents often tell homeowners "that's better for your case," or words to that effect. When clients are being evicted from their homes by the lender or new owner following a trustee sale, they are routinely told that US LEGAL SERVICES does not provide legal services for unlawful detainer cases, and that they must seek outside counsel on their own.
- 48. Despite assurances to the contrary, Defendants make little effort to prosecute a predatory lending lawsuit or negotiate a settlement with lenders. Cases do not settle or proceed to trial. Monetary sanctions have been ordered against US LEGAL SERVICES' contract attorneys, including Defendants LAPIN and STEIN, for failing to appear in court for hearings on motions or on orders to show cause. Cases repeatedly get dismissed. In order to keep the automatic monthly payments flowing, Defendants dodge their clients' phone calls, refuse to provide clients any accounting of how their money is being spent, and string their clients along with false assurances that a settlement is in progress, or that litigation takes time.
- 49. Since at least February 2009, and continuing to the present, Non-Attorney

  Defendants improperly collected thousands of dollars in advance fees from homeowners, even
  when the homeowners they solicited for services had already defaulted on their mortgage

Defendants directly and through their agents, have violated and continue to violate Business and

# SECOND CAUSE OF ACTION AGAINST DEFENDANTS US LEGAL AUDITORS, US LEGAL SERVICES, SANDISON, BARKER, AND PULVINO VIOLATIONS OF BUSINESS AND PROFESSIONS CODE SECTION 17200 (UNFAIR COMPETITION)

- 58. Plaintiff realleges Paragraphs 1 through 54 and incorporates those Paragraphs by reference as though they were fully set forth in this cause of action.
- 59. From a date unknown to Plaintiff and continuing to the present, Non-Attorney Defendants have engaged in and continue to engage in, aided and abetted and continue to aid and abet, and conspired to and continue to conspire to engage in acts or practices that constitute unfair competition as defined in Business and Professions Code section 17200. Such acts or practices include, but are not limited to, the following:
- (a) Non-Attorney Defendants fail to perform on their promises, made in exchange for upfront fees from their clients, that they would use the forensic loan audit as legal leverage to stop foreclosures, negotiate modifications of their mortgage loans, and secure lower and/or fixed interest rates, principal reductions, and, in some cases, obtain monetary damages. Non-Attorney Defendants did little or nothing to help clients modify their mortgage loans or obtain a favorable legal settlement. Instead, many consumers, having already paid large sums of money to Non-Attorney Defendants, lost their homes, filed for bankruptcy, or were forced to sell their homes in a short sale;
- (b) Non-Attorney Defendants represent to clients that they are experts in predatory lending litigation, and that their attorneys will prosecute a predatory lending lawsuit on behalf of homeowners. Among other reasons, these representations are untrue or misleading because Non-Attorney Defendants are not a law firm, and have little or no litigation experience of any kind. Furthermore, these representations are untrue or misleading because Non-Attorney Defendants' contract attorneys do not initially determine whether a predatory lending lawsuit should be filed, and do not draft or adequately supervise the complaints or subsequent pleadings filed by Non-Attorney Defendants on behalf of clients;
- (c) Non-Attorney Defendants lure customers into paying upfront fees with promises of a 100 percent money back guarantee. When clients learned that Defendants had done

little or nothing to assist them, they demanded the promised refund. Despite Non-Attorney Defendants' promises, clients are regularly denied refunds, as alleged in Paragraph 30 above;

- (d) Non-Attorney Defendants deceive clients into believing that they do not have to continue to make their monthly mortgage payments to their lender while their case is in "litigation," and that they can instead divert up to 50 percent of those funds to pay Defendants' upfront fees as described in Paragraphs 33, 36 and 38 above. Clients relied on Defendants' advice in part because Non-Attorney Defendants assured them that they had never lost a case and that the missed mortgage payments would not endanger or adversely impact the clients. Non-Attorney Defendants' advice placed clients in even greater jeopardy of losing their homes, and many clients in fact lost their homes as described in Paragraph 47 above;
- (e) Non-Attorney Defendants bill clients monthly for legal fees before any contract attorney is ever assigned to the case, and despite Defendants providing little or no legal services to their clients. Furthermore, Defendant US LEGAL SERVICES fails to provide clients with invoices or an accounting of the services that have purportedly been provided;
- (f) Non-Attorney Defendants engage in conduct more specifically set forth in Paragraphs 24 through 52;
- (g) Non-Attorney Defendants violate Business and Professions Code section 17533.6, by employing the use of terms and symbols on mailers, which give the appearance that Defendants were connected to, or endorsed by a state or local governmental agency, as described in Paragraph 26 above;
- (h) Non-Attorney Defendants violate Business and Professions Code sections 6125 and 6126, by advertising that they are practicing or entitled to practice law, without being authorized to practice law, and by engaging in the unauthorized practice of law, as described in Paragraphs 33 through 48 above;
- (i) Non-Attorney Defendants violate Business and Professions Code section 6155, by directly or indirectly referring potential clients to attorneys without being registered as a lawyer referral service by the State Bar;

# FOURTH CAUSE OF ACTION AGAINST DEFENDANTS US LEGAL ADVISORS, US LEGAL SERVICES, SANDISON, BARKER, AND PULVINO VIOLATION OF CIVIL CODE SECTION 2944.6 (FAILURE TO PROVIDE PROPER DISCLOSURES)

- 62. Plaintiff realleges Paragraphs 1 through 54 and incorporates those Paragraphs by reference as though they were fully set forth in this cause of action.
- 63. In addition to the conduct alleged as part of the First, Second, and Third Causes of Action in this Complaint, from October 11, 2009, to the present, Non-Attorney Defendants also violated and continue to violate Civil Code section 2944.6, subdivision (a), by failing to provide the required written notice to its clients prior to entering into any fee agreement for loan modification services or other forms of mortgage loan forbearance, as specifically described in Paragraph 51 above.

# FIFTH CAUSE OF ACTION AGAINST DEFENDANTS US LEGAL ADVISORS, US LEGAL SERVICES, SANDISON, BARKER, AND PULVINO VIOLATION OF CIVIL CODE SECTION 2945.4 (COLLECTING ADVANCE FEES FROM CLIENTS IN FORECLOSURE)

- 64. Plaintiff realleges Paragraphs 1 through 54 and incorporates those Paragraphs by reference as though they were fully set forth in this cause of action.
- 65. Non-Attorney Defendants are operating as foreclosure consultants, as defined in Civil Code section 2945.1.
- 66. In addition to the conduct alleged as part of the First, Second, Third, and Fourth Causes of Action in this Complaint, Non-Attorney Defendants also violated and continue to violate Civil Code section 2945.4, subdivision (a), by collecting advance fees before performing loan modification services for consumers who had already defaulted on their mortgage obligations and whose lenders had recorded notices of default against the consumers' properties, as specifically described in Paragraph 49 above.

# SIXTH CAUSE OF ACTION AGAINST DEFENDANTS US LEGAL ADVISORS, US LEGAL SERVICES, SANDISON, BARKER, AND PULVINO VIOLATION OF CIVIL CODE SECTION 2945.45 (FAILURE TO REGISTER AS FORECLOSURE CONSULTANTS)

- 67. Plaintiff realleges Paragraphs 1 through 54 and incorporates these Paragraphs by reference as though they were fully set forth in this cause of action.
- 68. Non-Attorney Defendants are operating as foreclosure consultants, as defined in Civil Code section 2945.1.
- 69. In addition to the conduct alleged as part of the First, Second, Third, Fourth, and Fifth Causes of Action in this Complaint, Non-Attorney Defendants also violate Civil Code section 2945.45 by failing to register and obtain a certificate of registration as from the Department of Justice as foreclosure consultants, as specifically described in Paragraphs 8 through 12 above.

### SEVENTH CAUSE OF ACTION AGAINST ATTORNEY DEFENDANTS LAPIN AND STEIN VIOLATIONS OF BUSINESS AND PROFESSIONS CODE SECTION 17200 (UNFAIR COMPETITION)

- 70. Plaintiff realleges Paragraphs 1 through 54 and incorporates those Paragraphs by reference as though they were fully set forth in this cause of action.
- The Defendant LAPIN entered into a business arrangement with Defendant US LEGAL SERVICES since at least August 2009, and was attorney of record in at least 130 cases assigned to her by US LEGAL SERVICES on behalf of homeowners. Defendant Lapin entered into a business arrangement with Defendant US LEGAL SERVICES in which US LEGAL SERVICES would refer clients to her, pay her a monthly fee of \$250 per case, and provide "legal services" for each client's case as long as she did not interfere with the relationship between Defendant US LEGAL SERVICES and the client. Defendant LAPIN failed to disclose this arrangement with clients referred to her by Defendant US LEGAL SERVICES, and US LEGAL SERVICES paid her thousands of dollars as part of this business arrangement. Defendant LAPIN never met or had any contact with clients prior to the time that cases were assigned to her by Defendant US LEGAL SERVICES.

72. Defendant STEIN entered into a business arrangement with Defendant US
LEGAL SERVICES since at least March 2009, and was attorney of record in at least 40 cases
assigned to him by Defendant US LEGAL SERVICES on behalf of homeowners. Defendant
STEIN entered into a business arrangement with Defendant US LEGAL SERVICES in which US
LEGAL SERVICES would refer clients to him, pay him a monthly fee of \$250 per case, and
provide "legal services" for each client's case as long as he did not interfere with the relationship
between Defendant US LEGAL SERVICES and the client. Defendant STEIN failed to disclose
this arrangement with clients referred to him by Defendant US LEGAL SERVICES, and US
LEGAL SERVICES paid him thousands of dollars as part of this business arrangement.
Defendant STEIN never met or had any contact with clients prior to the time that cases were
assigned to him by Defendant US LEGAL SERVICES.

- 73. Defendants LAPIN and STEIN, and Does 51-100 (the Attorney Defendants) have engaged in unfair competition as defined in Business and Professions Code section 17200 by engaging in acts and practices which include, but are not necessarily limited to:
- (a) Violating Business and Professions Code sections 6125 and 6126, and California Rules of Professional Conduct, rule 1-300(A), by aiding persons or entities in the unauthorized practice of law as described in Paragraphs 33 through 48, and Paragraphs 71 through 72, above;
- (b) Violating California Rules of Professional Conduct, rule 1-320(A) by directly or indirectly sharing legal fees with a non-lawyer, as described in Paragraph 41, and Paragraphs 71 through 72, above;
- (c) Violating California Rules of Professional Conduct, rule 1-600 by allowing non-lawyers to interfere with the independence and judgment of the lawyer, as described in Paragraphs 41 through 48 above;
- (d) Violating California Rules of Professional Conduct, rule 3-110(A) by intentionally, recklessly, or repeatedly failing to perform legal services with competence and by failing to properly supervise employees, as described in Paragraphs 41 through 48 above.

### PRAYER FOR RELIEF

WHEREFORE, Plaintiff prays for judgment as follows:

- 1. That Defendants, their successors, agents, representatives, employees, assigns and all persons who act in concert with Defendants be permanently enjoined from making any untrue or misleading statements in violation of Business and Professions Code section 17500, including, but not limited to, the untrue or misleading statements alleged in this Complaint, under the authority of Business and Professions Code section 17535;
- 2. That Defendants, their successors, agents, representatives, employees, assigns and all persons who act in concert with Defendants be permanently enjoined from engaging in unfair competition as defined in Business and Professions Code section 17200, including, but not limited to, the acts and practices alleged in this Complaint, under the authority of Business and Professions Code section 17203;
- 3. That the Court make such orders or judgments as may be necessary, including preliminary injunctive and ancillary relief, to prevent the use or employment by any Defendant of any practice which violates section 17500 of the Business and Professions Code, or which may be necessary to restore to any person in interest any money or property, real or personal, which may have been acquired by means of any such practice, under the authority of Business and Professions Code section 17535;
- 4. That the Court make such orders or judgments as may be necessary, including preliminary injunctive and ancillary relief, to prevent the use or employment by any Defendant of any practice which constitutes unfair competition or as may be necessary to restore to any person in interest any money or property, real or personal, which may have been acquired by means of such unfair competition, under the authority of Business and Professions Code section 17203;
- 5. That the Court assess a civil penalty of \$2,500 against each Non-Attorney

  Defendant for each violation of Business and Professions Code section 17200, in an amount
  according to proof but not less than \$5 million, under the authority of Business and Professions
  Code section 17206;

Actual damages incurred by consumers in an amount proven at trial.

28

(a)