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9	SUPERIOR COURT FOR THE STATE OF CALIFORNIA
10	FOR THE COUNTY OF ALAMEDA
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12 13	CENTER FOR ENVIRONMENTAL HEALTH,) Case No. RG 15-794040
13	Plaintiff, - [PROPOSED] CONSENT JUDGMENT AS TO NJOY, LLC
15	v.
16	NJOY, INC. DBA NJOY ENDS, et al.,
17	Defendants.
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20	1. INTRODUCTION
21	1.1. This Consent Judgment is entered into by Plaintiff Center for Environmental
22	Health, a non-profit corporation ("CEH"), and NJOY, LLC ("NJOY" or "Defendant") to settle
23	claims asserted by CEH against Defendant as set forth in the operative Complaint in the matter
24 25	Center for Environmental Health v. NJOY, Inc. dba NJOY Ends, et al., Alameda County Superior
23 26	Court Case No. RG 15-794040 (the "Action"). CEH and Defendant are referred to collectively as
27	the "Parties."
28	1.2. On November 21, 2017, CEH served a 60-Day Notice of Violation (the "Notice")
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relating to the California Safe Drinking Water and Toxic Enforcement Act of 1986, California Health & Safety Code § 25249.5, *et seq.* ("Proposition 65") on Defendant, the California Attorney General, the District Attorneys of every County in the State of California, and the City Attorneys for every City in State of California with a population greater than 750,000. The Notice alleges violations of Proposition 65 with regard to exposures to formaldehyde resulting from use of Defendant's e-cigarette devices and e-liquids.

- 1.3. On November 19, 2015, CEH filed the Action which named NJOY, Inc. as a defendant. In September 2016, NJOY, Inc. filed for bankruptcy. By Order dated November 15, 2016, the bankruptcy court approved the sale of NJOY, Inc. assets to Defendant (the "Sale Order"). Among other things, the Sale Order provided that the Defendant "is not a 'successor,' 'successor-in-interest,' 'continuation,' or 'substantial continuation' to or of the Debtor [NJOY, Inc.] or its estate by reason of any theory of Law or equity, and the Purchaser shall not assume, nor be deemed to assume, or in any way be responsible for any liability, claim, or obligation of any of the Debtor and/or its estate." On February 16, 2017, Defendant closed on the purchase of assets approved by the Sale Order. On February 6, 2018, Defendant was added to the Action via Doe Amendment.
- **1.4.** Defendant is a corporation that employs ten (10) or more persons and that manufactures, distributes, and/or sells Covered Products (as defined herein) in the State of California or has done so in the past.
- 1.5. Defendant vigorously disputes the allegations in the Notice and in this Action. Pursuant to section 431.30(d) of the California Code of Civil Procedure, Defendant denied the allegations in the Action and asserted numerous affirmative defenses. Defendant contends that any alleged exposure to formaldehyde from the Covered Products does not exceed the applicable No Significant Risk Level established by the State under Proposition 65 and, accordingly, the alleged exposure does not require a warning under Proposition 65. Defendant further contends that the claims asserted hereunder are preempted by the 2009 Tobacco Control Act.
 - **1.6.** For purposes of this Consent Judgment only, the Parties stipulate that: (i) this

Court has jurisdiction over the allegations of violations contained in the Notice and Complaint and personal jurisdiction over Defendant as to the acts alleged in the Complaint; (ii) venue is proper in the County of Alameda; and (iii) this Court has jurisdiction to enter this Consent Judgment as a full and final resolution of all claims which were or could have been raised in the Complaint based on the facts alleged in the Notice and Complaint with respect to Covered Products manufactured, distributed, and/or sold by Defendant.

1.7. The Parties enter into this Consent Judgment as a full and final settlement of all claims which were or could have been raised in the Complaint arising out of the facts or conduct related to Defendant alleged therein and in the Notice. By execution of this Consent Judgment and agreeing to comply with its terms, the Parties do not admit any fact, conclusion of law, or violation of law, nor shall compliance with the Consent Judgment constitute or be construed as an admission by the Parties of any fact, conclusion of law, or violation of law. Defendant denies the material, factual, and legal allegations in the Notice and Complaint and expressly denies any wrongdoing whatsoever. Except as specifically provided herein, nothing in this Consent Judgment shall prejudice, waive, or impair any right, remedy, argument, or defense any of the Parties may have in this or any other pending or future legal proceedings. This Consent Judgment is the product of negotiation and compromise and is accepted by the Parties solely for purposes of settling, compromising, and resolving issues disputed in this Action.

2. **DEFINITIONS**

- **2.1.** "Covered Products" means "Covered Device Products" and "Covered Liquid Products."
- **2.2.** "Covered Device Products" means electronic cigarette devices, also known as tanks and vape pens, which contain nicotine or are designed and intended for use with nicotine-containing liquid, that are manufactured, distributed, and/or sold by Defendant in California.
- **2.3.** "Covered Liquid Products" means liquids that are designed for use with electronic cigarette devices, also known as tanks and vape pens, that are manufactured, distributed, and/or sold by Defendant in California.

2.4. "Effective Date" means the date on which the Court enters this Consent Judgment.

3. INJUNCTIVE RELIEF

- 3.1. Reformulation Option. A Covered Product shall not require a warning pursuant to Proposition 65 with regard to formaldehyde exposures to the extent that testing performed on the Covered Product in accordance with the test protocol attached hereto as Exhibit A demonstrates that ordinary use of the Covered Product will expose a user to less than 40 micrograms of formaldehyde in a single day. Defendant may comply with the above requirements by relying on information obtained from its suppliers regarding the results of the testing, provided such reliance is in good faith. Obtaining test results from an accredited laboratory using a test protocol substantially similar to the one attached hereto as Exhibit A showing that ordinary use of the Covered Product will expose a user to less than 40 micrograms of formaldehyde in a single day shall be deemed to establish good faith reliance.
- **3.2.** Clear and Reasonable Warnings for Covered Products. Defendant shall provide clear and reasonable warnings for all Covered Products, within ninety (90) days of the Effective Date, except for those Covered Products described in Section 3.1, sold in California in accordance with this Section 3.2.
- 3.2.1. Warnings for Covered Products Sold Directly to Consumers by

 Defendant on Its Website. Within ninety (90) days of the Effective Date, no Covered Product shall be sold by Defendant on its website to a customer in California unless the following warning is provided:



WARNING: This product can expose you to chemicals including formaldehyde, which are known to the State of California to cause cancer, and nicotine, which is known to the state of California to cause birth defects or other reproductive harm. For more information go to www.P65Warnings.ca.gov.

OR



WARNING: Cancer and Reproductive Harm – <u>www.P65Warnings.ca.gov</u>.

The warning shall not be preceded by, surrounded by, or include any additional words or phrases that contradict, obfuscate, or otherwise undermine the warning. The warning statement shall be displayed in such a manner that it is likely to be read and understood as being applicable to the Covered Product being purchased by a customer in California prior to the authorization of or actual payment. The warning language is not prominently displayed if the customer must search for the warning language in the general content of Defendant's website or if a reasonable consumer cannot determine the specific Covered Product to which the warning applies.

Placement of the warning statement at the bottom of an internet webpage that offers multiple products for sale does not satisfy the requirements of this Section.

Stores. Within ninety (90) days of the Effective Date, Defendant shall not sell or ship for sale any Covered Products to brick and mortar retailers located in California or distributors that Defendant has reason to believe may resell Covered Products to brick and mortar retailers located in California unless such Covered Products: (i) conspicuously display the warning set forth in Section 3.2.1 on the Covered Products' outer packaging; or (ii) are accompanied by warning signs to be posted in retail outlets together with a letter providing directions for the posting of such signs. The warning signs shall measure a minimum of 5 inches by 4 inches and shall, in no less than 24 point font, state the following:

3.2.2. Warnings for Covered Products Sold at Brick and Mortar Retail

WARNING: Use of [Name of Each Covered Product Sold by the Retailer or reference to all products on sale at that Retailer or all of Defendant's products on sale at that Retailer] can expose you to chemicals including formaldehyde, which are known to the State of California to cause cancer, and nicotine, which is known to the state of California to cause birth defects or other reproductive harm. For more information go to www.P65Warnings.ca.gov.

The warning shall not be preceded by, surrounded by, or include any additional words or phrases that contradict, obfuscate, or otherwise undermine the warning. The warning sign shall be displayed either in or on the display case where the Covered Products are displayed or on a wall

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abutting where the Covered Products are displayed or stored, whichever ensures that the sign is displayed in such a manner that it is likely to be read and understood as being applicable to the Covered Product being purchased prior to the authorization of or actual payment. The warning signs shall be sent with a cover letter describing how and where the warning signs must be placed, Defendant's mechanism for checking compliance with the sign postings, and the penalties that will be imposed if the retailer does not comply with the sign posting requirements. The text of the letter described in this Section shall be agreed upon by the Parties in all material respects.

3.2.3. Warnings for Covered Products Sold by Third Party Online Retailers.

Within ninety (90) days of the Effective Date, Defendant shall not sell or ship for sale any Covered Products to online retailers that Defendant has reason to believe may sell Covered Products into California or distributors that Defendant has reason to believe may sell Covered Products to online retailers that sell Covered Products in California unless such Covered Products are accompanied by a letter instructing that for any Covered Product sold by an online retailer to a customer in California, the following warning shall be provided:



WARNING: This product can expose you to chemicals including formaldehyde, which are known to the State of California to cause cancer, and nicotine, which is known to the state of California to cause birth defects or other reproductive harm. For more information go to www.P65Warnings.ca.gov.

OR



WARNING: Cancer and Reproductive Harm – <u>www.P65Warnings.ca.gov</u>.

The letter must further instruct that the warning shall not be preceded by, surrounded by, or include any additional words or phrases that contradict, obfuscate, or otherwise undermine the warning. It must also inform the retail customer that the warning statement must be displayed in such a manner that it is likely to be read and understood as being applicable to the Covered Product being purchased prior to the authorization of or actual payment and that placement of the warning statement at the bottom of an internet webpage that offers multiple products for sale does not satisfy the requirements of this Section.

3.2.4. Warnings for Covered Products in the Stream of Commerce. In an effort to ensure that consumers receive a clear and reasonable warning in compliance with Proposition 65 for Covered Products that have not been sold in accordance with Section 3.2, within ninety (90) days following the Effective Date, Defendant shall provide warning signs by certified mail or a next day delivery service such as Federal Express to each of its California brick and mortar retailers or distributors to whom Defendant reasonably believes sold Covered Products prior to the Effective Date. Such warning signs shall measure a minimum of 5 inches by 4 inches and shall, in no less than 24 point font, state the following:



WARNING: Use of [Name of Each Covered Product Sold by the Retailer or reference to all products on sale at that Retailer or all of Defendant's products on sale at that Retailer] can expose you to chemicals including formaldehyde, which are known to the State of California to cause cancer, and nicotine, which is known to the state of California to cause birth defects or other reproductive harm. For more information go to www.P65Warnings.ca.gov.

The warning shall not be preceded by, surrounded by, or include any additional words or phrases that contradict, obfuscate, or otherwise undermine the warning. The warning sign shall be displayed either in or on the display case where the Covered Products are displayed or on a wall abutting where the Covered Products are displayed or stored, whichever ensures that the sign is displayed in such a manner that it is likely to be read and understood as being applicable to the Covered Product being purchased prior to the authorization of or actual payment. The warning signs shall be sent with a cover letter describing how and where the warning signs should be placed, Defendant's mechanism for checking compliance with the sign postings, and the penalties that will be imposed if the retailer does not comply with the sign posting requirement. The letter described in this Section shall be substantially similar to the letter agreed upon by the Parties.

3.2.5. Monitoring of Distributors and Retailers. Defendant shall monitor its customers' compliance with Sections 3.2.2 – 3.2.4 of this Consent Judgment, including monitoring Defendant's California retailers to determine whether the warning signs are

subsequent reports annually thereafter.

3.3. Sell-Through Period. Notwithstanding anything else in this Consent Judgment, the Covered Products that were manufactured prior to ninety (90) days after the Effective Date shall be subject to the release of liability pursuant to Section 7 of this Consent Judgment, without regard to when such Covered Products were, or are in the future, distributed or sold to customers. As a result, the obligation of Defendant, or any of its parents, subsidiaries, affiliates, or downstream retailers set forth in this Consent Judgment, including but not limited to Section 3, do not apply to these products manufactured prior to ninety (90) days after the Effective Date.

4. PAYMENTS

- **4.1.** Defendant shall pay to CEH the total sum of \$150,000, which shall be allocated as follows:
- **4.1.1.** \$25,380 as a civil penalty pursuant to California Health & Safety Code § 25249.7(b), such money to be apportioned in accordance with California Health & Safety Code § 25249.12 (25% to CEH and 75% to the State of California's Office of Environmental Health Hazard Assessment).
- 4.1.2. \$19,020 as an Additional Settlement Payment ("ASP") in lieu of civil penalty to CEH pursuant to Health & Safety Code § 25249.7(b), and California Code of Regulations, Title 11, § 3204. CEH intends to place these funds in CEH's Toxics and Youth Fund and use them to: (1) support CEH programs and activities that seek to educate the public about nicotine, formaldehyde, and acetaldehyde in electronic cigarettes and other toxic chemicals in consumer products that are marketed to youth; (2) expand its use of social media to communicate with Californians about the risks of exposures to nicotine, formaldehyde, and acetaldehyde and other toxic chemicals in the products they and their children use and about ways to reduce those exposures; and (3) work with industries that market products to youth to reduce exposures to nicotine, formaldehyde, and acetaldehyde and other toxic chemicals, and thereby reduce the public health impacts and risks of exposures to nicotine, formaldehyde, and acetaldehyde and other toxic chemicals in consumer products that are marketed to youth in

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California. CEH's educational materials and other communications regarding electronic cigarettes will all be based in science. CEH shall obtain and maintain adequate records to document that ASPs are spent on these activities and CEH agrees to provide such documentation to the Attorney General within thirty (30) days of any request from the Attorney General. The payment pursuant to this Section shall be made payable to the Center for Environmental Health.

- **4.1.3.** \$105,600 as a reimbursement of a portion of CEH's reasonable attorneys' fees and costs. This amount shall be made payable to Lexington Law Group.
- **4.1.4.** The payments required under Sections 4.1.1-4.1.3 shall be made in four (4) separate checks, all to be delivered within ten (10) days following the Effective Date. The payments required pursuant to Section 4.1.1 shall be made payable to the Center for Environmental Health and OEHHA, the payment required under Section 4.1.2 shall be made payable to the Center for Environmental Health and the payment required under Section 4.1.3 shall be made payable to Lexington Law Group. All checks shall be delivered to Mark Todzo at Lexington Law Group at the address set forth in Section 9.1.2.

5. ENFORCEMENT OF CONSENT JUDGMENT

5.1. CEH may, by motion or application for an order to show cause before the Superior Court of Alameda County, enforce the terms and conditions contained in this Consent Judgment. Prior to bringing any motion or application to enforce the requirements of Section 3 above applicable to Defendant, CEH shall provide Defendant with a Notice of Violation and a copy of any test results or other documents which purportedly support CEH's Notice of Violation. The Parties shall then meet and confer regarding the basis for CEH's anticipated motion or application in an attempt to resolve it informally, including providing Defendant a reasonable opportunity of at least thirty (30) days to cure any alleged violation. Should such attempts at informal resolution fail, CEH may file its enforcement motion or application. The prevailing party on any motion to enforce this Consent Judgment shall be entitled to its reasonable attorney's fees and costs incurred as a result of such motion or application. This Consent Judgment may only be enforced by the Parties.

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5.2. To the extent CEH seeks to enforce alleged violations of the retailer posting requirements set forth in Sections 3.2.2 and 3.2.4 above, the following procedures will apply. Should CEH locate a California retailer that is selling Covered Products without a warning sign, CEH may send notice to Defendant identifying the California retailer by name and location, the date of the alleged violation and a photograph demonstrating that the Covered Products are being sold at the store in question. Such notice shall then serve as a first failure pursuant to Section 3.2.5. Any additional violations of the California retailer posting requirements by a California retailer that was previously the subject of a notice under this section shall count as additional failures under Section 3.2.5, subject to Defendant's right to challenge CEH's notice of violation. Should Defendant choose to contest a notice from CEH, CEH may then bring a motion to enforce the Consent Judgment in accordance with Section 5.1 above.

6. MODIFICATION OF CONSENT JUDGMENT

6.1. This Consent Judgment may only be modified by written agreement of CEH and Defendant, or upon motion of CEH or Defendant as provided by law. The moving party shall bear the burden of proof on any motion to modify this Consent Judgment. A ruling by a California Court of Appeal or California Supreme Court or a formal statement by the Food and Drug Administration that Proposition 65, as applied to electronic nicotine products, is preempted by the 2009 Tobacco Control Act or other provision of federal law, may constitute grounds for a modification of this Consent Judgment under this section.

7. CLAIMS COVERED AND RELEASE

7.1. This Consent Judgment is a full, final, and binding resolution between CEH acting in the public interest and Defendant and Defendant's parents, officers, directors, shareholders, divisions, subdivisions, subsidiaries, and their respective successors and assigns ("Defendant Releasees") and all entities to whom they distribute or sell or have distributed or sold Covered Products including, but not limited to, distributors, wholesalers, customers, retailers, franchisees, cooperative members, and licensees ("Downstream Defendant Releasees"), of all claims alleged in the Complaint in this Action arising from any violation of Proposition 65 that have been or

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this Consent Judgment shall be:

Mark Todzo Lexington Law Group 503 Divisadero Street San Francisco, CA 94117 mtodzo@lexlawgroup.com

9.2. Any Party may modify the person and address to whom the notice is to be sent by sending the other Parties notice by first class and electronic mail.

10. COURT APPROVAL

- **10.1.** This Consent Judgment shall become effective on the Effective Date, provided however, that CEH shall prepare and file a Motion for Approval of this Consent Judgment and Defendant shall support approval of such Motion.
- **10.2.** If this Consent Judgment is not entered by the Court, it shall be of no force or effect and shall not be introduced into evidence or otherwise used in any proceeding for any purpose.

11. GOVERNING LAW AND CONSTRUCTION

11.1. The terms and obligations arising from this Consent Judgment shall be construed and enforced in accordance with the laws of the State of California.

12. ENTIRE AGREEMENT

- **12.1.** This Consent Judgment contains the sole and entire agreement and understanding of CEH and Defendant with respect to the entire subject matter hereof, and any and all prior discussions, negotiations, commitments, or understandings related thereto, if any, are hereby merged herein and therein.
- **12.2.** There are no warranties, representations, or other agreements between CEH and Defendant except as expressly set forth herein. No representations, oral or otherwise, express or implied, other than those specifically referred to in this Consent Judgment have been made by any Party hereto.
- **12.3.** No other agreements not specifically contained or referenced herein, oral or otherwise, shall be deemed to exist or to bind any of the Parties hereto. Any agreements

otherwise, shall be deemed to exist or to bind any of the Parties hereto. Any agreements specifically contained or referenced herein, oral or otherwise, shall be deemed to exist or to bind any of the Parties hereto only to the extent that they are expressly incorporated herein.

- **12.4.** No supplementation, modification, waiver, or termination of this Consent Judgment shall be binding unless executed in writing by the Party to be bound thereby.
- 12.5. No waiver of any of the provisions of this Consent Judgment shall be deemed or shall constitute a waiver of any of the other provisions hereof whether or not similar, nor shall such waiver constitute a continuing waiver.

13. RETENTION OF JURISDICTION

13.1. This Court shall retain jurisdiction of this matter to implement or modify the Consent Judgment.

14. AUTHORITY TO STIPULATE TO CONSENT JUDGMENT

14.1. Each signatory to this Consent Judgment certifies that he or she is fully authorized by the Party he or she represents to stipulate to this Consent Judgment and to enter into and execute the Consent Judgment on behalf of the Party represented and to legally bind that Party.

15. NO EFFECT ON OTHER SETTLEMENTS

15.1. Nothing in this Consent Judgment shall preclude CEH from resolving any claim against another entity on terms that are different from those contained in this Consent Judgment.

16. EXECUTION IN COUNTERPARTS

16.1. The stipulations to this Consent Judgment may be executed in counterparts and by means of facsimile, which taken together shall be deemed to constitute one document.

IT IS SO STIPULATED:

CENTER FOR ENVIRONMENTAL HEALTH

Michael Green

CEO

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1	NJOY, LLC.	
2 3 4	Signature	
5 6 7	Printed Name	
8	General Counsel and EVP of Gov. Affairs Title	
10 11 12	IT IS SO ORDERED:	
13 14	Dated: 4-10 , 2019 Judge of the Superior Court	_
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CONSENT JUDGMENT AS TO NJOY, LLC – CASE NO. RG 15-794040

EXHIBIT A

- 1. Determine puff topography (consistency of puff duration, puff interval, puff volume, and average number of puffs per day) for a particular device type based on an IRB-approved human study involving at least 20 participants.
- Puff duration for a particular device type is determined by collecting data on 2. average puff duration for the study participants, based on ad libitum usage over a period of at least 30 minutes. Such data may be obtained utilizing any scientifically sound method for measurement, including video observation and/or wireless portable monitoring devices or other device-level measurement equipment.
- 3. Puff interval for a particular device type is determined by collecting data on average puff interval for the study participants, based on ad libitum usage over a period of at least 30 minutes.
- 4. Puff volume for a particular device type is determined by collecting data on average puff volume for the study participants, based on ad libitum usage over a period of at least 30 minutes. In the absence of such data, puff volume should be assumed to be 55 mL.
- 5. Average number of puffs per day for a particular device type is determined by collecting data on average number of puffs per day for the study participants.
- 6. The analysis set forth in this Exhibit A should be conducted utilizing Enthalpy standard operating procedure ENT 305 or another laboratory accredited to at least comparable standards, based on 25 puffs, using the calculated average puff duration, average puff interval, and average puff volume number calculated based on the human study described above. During testing, the device should be operated at its standard operating voltage, meaning that the device if disposable should be a new device and if rechargeable should be a new device that has been fully charged before testing utilizing the supplied charging accessory.
- 7. Anticipated daily exposure should be calculated based on the results of the laboratory analysis, extrapolated over the course of a day utilizing the calculated average number of puffs per day.

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