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9 SUPERIOR COURT OF THE STATE OF CALIFORNIA  
10 COUNTY OF ALAMEDA

12 Coordination Proceeding Special Title: ) Judicial Council Coordination  
13 PROPOSITION 65 COCAMIDE DEA CASES ) Proceeding  
14 ) Case No. 4765

15 This Document Relates To: ) **[PROPOSED] CONSENT**  
16 ) **JUDGMENT AS TO CONAIR**  
17 ) **CORPORATION**

17 *CEH v. Lake Consumer Products, Inc., et al.*,  
18 A.C.S.C. Case No. RG 13-693280

20 **1. INTRODUCTION**

21 1.1 The parties to this Consent Judgment (“Parties”) are the Center for  
22 Environmental Health (“CEH”) and defendant Conair Corporation (“Settling Defendant”). CEH  
23 and Settling Defendant are referred to collectively as the “Parties.”

24 1.2 Settling Defendant is a corporation that employs ten (10) or more persons and  
25 that manufactures, distributes, and/or sells shampoo that contain coconut oil diethanolamine  
26 condensate (cocamide diethanolamine) (hereinafter, “cocamide DEA”) in the State of California  
27 or has done so in the past.

1           1.3           On June 24, 2013, CEH served a 60-Day Notice of Violation under  
2 Proposition 65 (The Safe Drinking Water and Toxic Enforcement Act of 1986, California Health  
3 & Safety Code §§ 25249.5, *et seq.*) (“Notice”) to Settling Defendant, the California Attorney  
4 General, the District Attorneys of every County in the State of California, and the City Attorneys  
5 for every City in the State of California with a population greater than 750,000. The Notice  
6 alleges violations of Proposition 65 with respect to the presence of cocamide DEA in shampoo  
7 that is manufactured, distributed, and/or sold by Settling Defendant.

8           1.4           On August 27, 2013, CEH filed the action entitled *CEH v. Lake Consumer*  
9 *Products, Inc., et al.*, A.C.S.C. Case No. RG 13-693280, in the Superior Court of California for  
10 Alameda County. On September 4, 2013, CEH named Settling Defendant as a defendant in that  
11 action pursuant to California Code of Civil Procedure § 474. On December 4, 2013, the *Lake*  
12 action was coordinated with several other related Proposition 65 actions in the *Proposition 65*  
13 *Cocamide DEA Cases*, Case No. JCCP 4765, currently pending before this Court.

14           1.5           For purposes of this Consent Judgment only, the Parties stipulate that: (i) this  
15 Court has jurisdiction over the allegations of violations contained in the operative Complaint  
16 applicable to Settling Defendant (“Complaint”) and personal jurisdiction over Settling Defendant  
17 as to the acts alleged in the Complaint; (ii) venue is proper in the County of Alameda; and (iii)  
18 this Court has jurisdiction to enter this Consent Judgment.

19           1.6           Nothing in this Consent Judgment is or shall be construed as an admission by  
20 the Parties of any fact, conclusion of law, issue of law, or violation of law, nor shall compliance  
21 with the Consent Judgment constitute or be construed as an admission by the Parties of any fact,  
22 conclusion of law, issue of law, or violation of law. Nothing in this Consent Judgment shall  
23 prejudice, waive, or impair any right, remedy, argument, or defense the Parties may have in any  
24 other legal proceeding. This Consent Judgment is the product of negotiation and compromise and  
25 is accepted by the Parties for purposes of settling, compromising, and resolving issues disputed in  
26 this action.

27 **2.       DEFINITIONS**

28           2.1           “Covered Products” means shampoo and hairspray.

1           2.2           “Effective Date” means the date on which this Consent Judgment is entered by  
2 the Court.

3       **3.       INJUNCTIVE RELIEF**

4           3.1           **Reformulation of Covered Products.** As of the Effective Date, Settling  
5 Defendant shall not manufacture, distribute, sell, or offer for sale any Covered Product that  
6 contains cocamide DEA and that will be sold or offered for sale to California consumers. For  
7 purposes of this Consent Judgment, a product “contains cocamide DEA” if cocamide DEA is an  
8 intentionally added ingredient in the product and/or part of the product formulation.

9           3.2           **Specification to Suppliers.** No more than thirty (30) days after the Effective  
10 Date, Settling Defendant shall issue specifications to its suppliers of Covered Products requiring  
11 that Covered Products not contain any cocamide DEA, and shall instruct each supplier to use  
12 reasonable efforts to eliminate Covered Products containing cocamide DEA on a nationwide  
13 basis.

14           3.3           **Warnings for Covered Products.**

15                   3.3.1       Interim Warning Option. A Covered Product purchased, imported  
16 or manufactured by Settling Defendant before the Effective Date, may, as an alternative to  
17 meeting the reformulation requirement of Section 3.1, be sold or offered for retail sale in  
18 California after the Effective Date, with a Clear and Reasonable Warning that complies with the  
19 provisions of Section 3.3.2.

20                   3.3.2       Proposition 65 Warnings. A Clear and Reasonable Warning under  
21 this Consent Judgment shall state:

22                                   WARNING: This product contains cocamide DEA, a chemical known to  
23                                   the State of California to cause cancer.

24 This statement shall be prominently displayed on the label or the packaging of the Covered  
25 Product in such a manner that it is likely to be read and understood by an ordinary individual  
26 prior to sale.

1     **4.     ENFORCEMENT**

2             4.1             CEH may, by motion or application for an order to show cause before the  
3 Superior Court of Alameda County, enforce the terms and conditions contained in this Consent  
4 Judgment. Prior to bringing any motion or application to enforce the requirements of Section 3  
5 above, CEH shall provide Settling Defendant with a Notice of Violation and a copy of any test  
6 results which purportedly support CEH’s Notice of Violation. The Parties shall then meet and  
7 confer regarding the basis for CEH’s anticipated motion or application in an attempt to resolve it  
8 informally, including providing Settling Defendant a reasonable opportunity of at least thirty (30)  
9 days to cure any alleged violation. Should such attempts at informal resolution fail, CEH may  
10 file its enforcement motion or application. This Consent Judgment may only be enforced by the  
11 Parties.

12     **5.     PAYMENTS**

13             5.1             **Payments by Settling Defendant.** Within five (5) business days of the  
14 Effective Date, Settling Defendant shall pay the total sum of \$35,000 as a settlement payment.  
15 The total settlement amount for Settling Defendant shall be paid in four separate checks delivered  
16 to counsel for CEH at the address set forth in Section 8.1 below. The funds paid by Settling  
17 Defendant shall be allocated between the following categories:

18                     5.1.1             \$3,850 as a civil penalty pursuant to Health & Safety Code §  
19 25249.7(b), such money to be apportioned by CEH in accordance with Health & Safety Code §  
20 25249.12 (25% to CEH and 75% to the State of California’s Office of Environmental Health  
21 Hazard Assessment). The civil penalty check shall be made payable to the Center for  
22 Environmental Health.

23                     5.1.2             \$5,250 as a payment in lieu of civil penalty to CEH pursuant to  
24 Health & Safety Code § 25249.7(b), and California Code of Regulations, Title 11, § 3203(b).  
25 CEH will use such funds to continue its work educating and protecting people from exposures to  
26 toxic chemicals. CEH may also use a portion of such funds to monitor compliance with this  
27 Consent Judgment and to purchase and test Settling Defendant’s products to confirm compliance.  
28 In addition, as part of its Community Environmental Action and Justice Fund, CEH will use four

1 percent (4%) of such funds to award grants to grassroots environmental justice groups working to  
2 educate and protect people from exposures to toxic chemicals. The method of selection of such  
3 groups can be found at the CEH web site at [www.ceh.org/justicefund](http://www.ceh.org/justicefund). The payment pursuant to  
4 this Section shall be made payable to the Center for Environmental Health.

5                   5.1.3       \$25,900 as reimbursement of a portion of CEH’s reasonable  
6 attorneys’ fees and costs as follows: (1) a check for \$22,400 shall be made payable to the  
7 Lexington Law Group, and (2) a check for \$3,500 shall be made payable to the Center for  
8 Environmental Health.

9 **6.       MODIFICATION**

10           6.1           **Written Consent.** This Consent Judgment may be modified from time to  
11 time by express written agreement of the Parties with the approval of the Court, or by an order of  
12 this Court upon motion and in accordance with law.

13           6.2           **Meet and Confer.** Any Party seeking to modify this Consent Judgment shall  
14 attempt in good faith to meet and confer with all affected Parties prior to filing a motion to  
15 modify the Consent Judgment.

16 **7.       CLAIMS COVERED AND RELEASED**

17           7.1           This Consent Judgment is a full, final, and binding resolution between CEH on  
18 behalf of itself and the public interest and Settling Defendant, and its parents, subsidiaries,  
19 affiliated entities that are under common ownership, directors, officers, employees, shareholders  
20 and attorneys (“Defendant Releasees”), and each entity to whom they directly or indirectly  
21 distribute or sell Covered Products, including but not limited to distributors, wholesalers,  
22 customers, retailers, franchisees, cooperative members, licensors, and licensees (“Downstream  
23 Defendant Releasees”), of any violation of Proposition 65 that was or could have been asserted in  
24 the Complaint against Settling Defendant, Defendant Releasees, and Downstream Defendant  
25 Releasees, based on failure to warn about alleged exposure to cocamide DEA contained in  
26 Covered Products that were sold by Settling Defendant prior to the Effective Date.

27           7.2           Compliance with the terms of this Consent Judgment by Settling Defendant  
28 and Defendant Releasees shall constitute compliance with Proposition 65 by Settling Defendant,

1 Defendant Releasees, and Downstream Defendant Releasees with respect to any alleged failure to  
2 warn about cocamide DEA in Covered Products manufactured, distributed, or sold by Settling  
3 Defendant after the Effective Date.

4 7.3 Nothing in this Section 7 affects CEH's right to commence or prosecute an  
5 action under Proposition 65 against any person other than Settling Defendant, Defendant  
6 Releasees, or Downstream Defendant Releasees.

7 **8. NOTICE**

8 8.1 When CEH is entitled to receive any notice under this Consent Judgment, the  
9 notice shall be sent by first class and electronic mail to:

10 Mark N. Todzo  
11 Lexington Law Group  
12 503 Divisadero Street  
13 San Francisco, CA 94117  
14 mtodzo@lexlawgroup.com

15 8.2 When Settling Defendant is entitled to receive any notice under this Consent  
16 Judgment, the notice shall be sent by first class and electronic mail to:

17 Melissa A. Jones  
18 Stoel Rives LLP  
19 500 Capitol Mall, Suite 1600  
20 Sacramento, CA 95814  
21 majones@stoel.com

22 8.3 Any Party may modify the person and address to whom the notice is to be sent  
23 by sending the other Party notice by first class and electronic mail.

24 **9. COURT APPROVAL**

25 9.1 This Consent Judgment shall become effective upon entry by the Court. CEH  
26 shall prepare and file a Motion for Approval of this Consent Judgment and Settling Defendant  
27 shall support entry of this Consent Judgment.

28 9.2 If this Consent Judgment is not entered by the Court, it shall be of no force or  
effect and shall never be introduced into evidence or otherwise used in any proceeding for any  
purpose other than to allow the Court to determine if there was a material breach of Section 9.1.

1     **10.     ATTORNEYS' FEES**

2             10.1           Should CEH prevail on any motion, application for an order to show cause, or  
3 other proceeding to enforce a violation of this Consent Judgment, CEH shall be entitled to its  
4 reasonable attorneys' fees and costs incurred as a result of such motion, or application. Should  
5 Settling Defendant prevail on any motion application for an order to show cause or other  
6 proceeding, Settling Defendant may be awarded its reasonable attorneys' fees and costs as a result  
7 of such motion or application upon a finding by the Court that CEH's prosecution of the motion  
8 or application lacked substantial justification. For purposes of this Consent Judgment, the term  
9 substantial justification shall carry the same meaning as used in the Civil Discovery Act of 1986,  
10 Code of Civil Procedure §§ 2016, *et seq.*

11            10.2           Except as otherwise provided in this Consent Judgment, each Party shall bear  
12 its own attorneys' fees and costs.

13            10.3           Nothing in this Section 10 shall preclude a Party from seeking an award of  
14 sanctions pursuant to law.

15     **11.     OTHER TERMS**

16            11.1           The terms of this Consent Judgment shall be governed by the laws of the State  
17 of California.

18            11.2           This Consent Judgment shall apply to and be binding upon CEH and Settling  
19 Defendant, and its respective divisions, subdivisions, and subsidiaries, and the successors or  
20 assigns of any of them.

21            11.3           This Consent Judgment contains the sole and entire agreement and  
22 understanding of the Parties with respect to the entire subject matter hereof, and any and all prior  
23 discussions, negotiations, commitments, or understandings related thereto, if any, are hereby  
24 merged herein and therein. There are no warranties, representations, or other agreements between  
25 the Parties except as expressly set forth herein. No representations, oral or otherwise, express or  
26 implied, other than those specifically referred to in this Consent Judgment have been made by any  
27 Party hereto. No other agreements not specifically contained or referenced herein, oral or  
28 otherwise, shall be deemed to exist or to bind any of the Parties hereto. No supplementation,

1 modification, waiver, or termination of this Consent Judgment shall be binding unless executed in  
2 writing by the Party to be bound thereby. No waiver of any of the provisions of this Consent  
3 Judgment shall be deemed or shall constitute a waiver of any of the other provisions hereof  
4 whether or not similar, nor shall such waiver constitute a continuing waiver.

5           11.4           Nothing in this Consent Judgment shall release, or in any way affect any rights  
6 that Settling Defendant might have against any other party, whether or not that party is a settling  
7 defendant.

8           11.5           This Court shall retain jurisdiction of this matter to implement or modify the  
9 Consent Judgment.

10           11.6           The stipulations to this Consent Judgment may be executed in counterparts  
11 and by means of facsimile or portable document format (pdf), which taken together shall be  
12 deemed to constitute one document.

13           11.7           Each signatory to this Consent Judgment certifies that he or she is fully  
14 authorized by the Party he or she represents to stipulate to this Consent Judgment and to enter into  
15 and execute the Consent Judgment on behalf of the Party represented and legally to bind that  
16 Party.

17           11.8           The Parties, including their counsel, have participated in the preparation of  
18 this Consent Judgment and this Consent Judgment is the result of the joint efforts of the Parties.  
19 This Consent Judgment was subject to revision and modification by the Parties and has been  
20 accepted and approved as to its final form by all Parties and their counsel. Accordingly, any  
21 uncertainty or ambiguity existing in this Consent Judgment shall not be interpreted against any  
22 Party as a result of the manner of the preparation of this Consent Judgment. Each Party to this  
23 Consent Judgment agrees that any statute or rule of construction providing that ambiguities are to  
24 be resolved against the drafting Party should not be employed in the interpretation of this Consent  
25 Judgment and, in this regard, the Parties hereby waive California Civil Code § 1654.

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**IT IS SO STIPULATED:**

**CENTER FOR ENVIRONMENTAL HEALTH**



\_\_\_\_\_  
Charlie Pizarro  
Associate Director

**CONAIR CORPORATION**

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Title

**IT IS SO ORDERED:**

Dated: \_\_\_\_\_, 2014

\_\_\_\_\_  
Judge of the Superior Court

1 IT IS SO STIPULATED:

2 CENTER FOR ENVIRONMENTAL HEALTH

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5 \_\_\_\_\_  
Charlie Pizarro  
Associate Director

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7 CONAIR CORPORATION

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10 \_\_\_\_\_  
Signature

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12 ALAN STOCKMAN  
\_\_\_\_\_  
Printed Name

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14 VP, GM PROFESSIONAL  
\_\_\_\_\_  
Title

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17 IT IS SO ORDERED:

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19 Dated: \_\_\_\_\_, 2014

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\_\_\_\_\_  
Judge of the Superior Court

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