

1 Mark N. Todzo, State Bar No. 168389  
2 Howard Hirsch, State Bar No. 213209  
3 Victoria Hartanto, State Bar No. 259833  
4 LEXINGTON LAW GROUP  
5 503 Divisadero Street  
6 San Francisco, CA 94117  
7 Telephone: (415) 913-7800  
8 Facsimile: (415) 759-4112  
9 mtodzo@lexlawgroup.com  
10 hhirsch@lexlawgroup.com  
11 vhartanto@lexlawgroup.com

12 Counsel for Plaintiff  
13 CENTER FOR ENVIRONMENTAL HEALTH

14 SUPERIOR COURT OF THE STATE OF CALIFORNIA  
15 COUNTY OF ALAMEDA

16 Coordination Proceeding Special Title: ) Judicial Council Coordination  
17 PROPOSITION 65 COCAMIDE DEA CASES ) Proceeding  
18 ) Case No. 4765

19 This Document Relates To: ) **[PROPOSED] CONSENT**  
20 ) **JUDGMENT AS TO UNIVERSAL**  
21 ) **BEAUTY PRODUCTS, INC.**  
22 )  
23 )  
24 )  
25 )  
26 )  
27 )  
28 )

29 **1. INTRODUCTION**

30 1.1 The parties to this Consent Judgment (“Parties”) are the Center for  
31 Environmental Health (“CEH”) and defendant Universal Beauty Products, Inc. (“Settling  
32 Defendant”). CEH and Settling Defendant are referred to collectively as the “Parties.”

33 1.2 Settling Defendant is a corporation that employs ten (10) or more persons and  
34 that manufactures, distributes, and/or sells shampoo and liquid soaps that contain coconut oil  
35 diethanolamine condensate (cocamide diethanolamine) (hereinafter, “cocamide DEA”) in the  
36 State of California or has done so in the past.

1           1.3           On July 15, 2013, CEH served a 60-Day Notice of Violation under Proposition  
2 65 (The Safe Drinking Water and Toxic Enforcement Act of 1986, California Health & Safety  
3 Code §§ 25249.5, *et seq.*) (“Notice”) to Settling Defendant, the California Attorney General, the  
4 District Attorneys of every County in the State of California, and the City Attorneys for every  
5 City in the State of California with a population greater than 750,000. The Notice alleges  
6 violations of Proposition 65 with respect to the presence of cocamide DEA in shampoo and liquid  
7 soaps manufactured, distributed, and/or sold by Settling Defendant.

8           1.4           On September 24, 2013, CEH filed the action entitled *CEH v. Fantasia*  
9 *Industries Corporation, et al.*, Case No. RG 13-696756, in the Superior Court of California for  
10 Alameda County, naming Settling Defendant as a defendant in that action. On December 4,  
11 2013, the *Fantasia* action was coordinated with several other related Proposition 65 actions in the  
12 *Proposition 65 Cocamide DEA Cases*, Case No. JCCP 4765, currently pending before this Court.

13           1.5           For purposes of this Consent Judgment only, the Parties stipulate that: (i) this  
14 Court has jurisdiction over the allegations of violations contained in the operative Complaint  
15 applicable to Settling Defendant (“Complaint”) and personal jurisdiction over Settling Defendant  
16 as to the acts alleged in the Complaint; (ii) venue is proper in the County of Alameda; and (iii)  
17 this Court has jurisdiction to enter this Consent Judgment.

18           1.6           Nothing in this Consent Judgment is or shall be construed as an admission by  
19 the Parties of any fact, conclusion of law, issue of law, or violation of law, nor shall compliance  
20 with the Consent Judgment constitute or be construed as an admission by the Parties of any fact,  
21 conclusion of law, issue of law, or violation of law. Nothing in this Consent Judgment shall  
22 prejudice, waive, or impair any right, remedy, argument, or defense the Parties may have in any  
23 other legal proceeding. This Consent Judgment is the product of negotiation and compromise and  
24 is accepted by the Parties for purposes of settling, compromising, and resolving issues disputed in  
25 this action.

26 **2.       DEFINITIONS**

27           2.1           “Covered Products” means shampoo and liquid soaps.

28

1           2.2           “Effective Date” means the date on which this Consent Judgment is entered by  
2 the Court.

3       **3.       INJUNCTIVE RELIEF**

4           3.1           **Reformulation of Covered Products.** As of the Effective Date, Settling  
5 Defendant shall not manufacture, distribute, sell, or offer for sale any Covered Product that  
6 contains cocamide DEA and that will be sold or offered for sale to California consumers. For  
7 purposes of this Consent Judgment, a product “contains cocamide DEA” if cocamide DEA is an  
8 intentionally added ingredient in the product and/or part of the product formulation.

9           3.2           **Specification to Suppliers.** No more than 30 days after the Effective Date,  
10 Settling Defendant shall issue specifications to its suppliers of Covered Products requiring that  
11 Covered Products not contain any cocamide DEA, and shall instruct each supplier to use  
12 reasonable efforts to eliminate Covered Products containing cocamide DEA on a nationwide  
13 basis.

14           3.3           **Action Regarding Specific Products.**

15                   3.3.1   On or before the Effective Date, Settling Defendant shall cease selling: (i)  
16 the African Essence Neutralizing Shampoo Plus Proteins and Conditioners, SKU No. 7-46817-  
17 68109-3, and (ii) the Via Natural Style Moisturizing Conditioning Shampoo, SKU No. 0-46817-  
18 68337-1 (“Section 3.3 Products”) in California. On or before the Effective Date, Settling  
19 Defendant shall also: (i) cease shipping the Section 3.3 Products to any of its stores and/or  
20 customers that resell the Section 3.3 Products in California; and (ii) send instructions to its stores  
21 and/or customers that resell the Section 3.3 Products in California instructing them either to: (a)  
22 return all the Section 3.3 Products to Settling Defendant for destruction, or (b) directly destroy the  
23 Section 3.3 Products.

24                   3.3.2   Any destruction of the Section 3.3 Products shall be in compliance with all  
25 applicable laws.

26                   3.3.3   Within sixty days of the Effective Date, Settling Defendant shall provide  
27 CEH with written certification from Settling Defendant confirming compliance with the  
28 requirements of this Section 3.3.

1     **4.     ENFORCEMENT**

2             4.1             CEH may, by motion or application for an order to show cause before the  
3 Superior Court of Alameda County, enforce the terms and conditions contained in this Consent  
4 Judgment. Prior to bringing any motion or application to enforce the requirements of Section 3  
5 above, CEH shall provide Settling Defendant with a Notice of Violation and a copy of any test  
6 results which purportedly support CEH’s Notice of Violation. The Parties shall then meet and  
7 confer regarding the basis for CEH’s anticipated motion or application in an attempt to resolve it  
8 informally, including providing Settling Defendant a reasonable opportunity of at least thirty (30)  
9 days to cure any alleged violation. Should such attempts at informal resolution fail, CEH may  
10 file its enforcement motion or application. This Consent Judgment may only be enforced by the  
11 Parties.

12     **5.     PAYMENTS**

13             5.1     **Payments by Settling Defendant.** Within five (5) business days of the Effective  
14 Date, Settling Defendant shall pay the total sum of \$15,000 as a settlement payment. The total  
15 settlement amount for Settling Defendant shall be paid in four separate checks delivered to  
16 counsel for CEH at the address set forth in Section 8.1 below. The funds paid by Settling  
17 Defendant shall be allocated between the following categories:

18                     5.1.1     \$1,650 as a civil penalty pursuant to Health & Safety Code § 25249.7(b),  
19 such money to be apportioned by CEH in accordance with Health & Safety Code § 25249.12  
20 (25% to CEH and 75% to the State of California’s Office of Environmental Health Hazard  
21 Assessment). The civil penalty check shall be made payable to the Center for Environmental  
22 Health.

23                     5.1.2     \$2,250 as a payment in lieu of civil penalty to CEH pursuant to Health &  
24 Safety Code § 25249.7(b), and California Code of Regulations, Title 11, § 3203(b). CEH will use  
25 such funds to continue its work educating and protecting people from exposures to toxic  
26 chemicals. CEH may also use a portion of such funds to monitor compliance with this Consent  
27 Judgment and to purchase and test Settling Defendant’s products to confirm compliance. In  
28 addition, as part of its Community Environmental Action and Justice Fund, CEH will use four

1 percent (4%) of such funds to award grants to grassroots environmental justice groups working to  
2 educate and protect people from exposures to toxic chemicals. The method of selection of such  
3 groups can be found at the CEH web site at [www.ceh.org/justicefund](http://www.ceh.org/justicefund). The payment pursuant to  
4 this Section shall be made payable to the Center for Environmental Health.

5 5.1.3 \$11,100 as reimbursement of a portion of CEH's reasonable attorneys' fees  
6 and costs. A check for \$9,600 shall be made payable to the Lexington Law Group, and a check  
7 for \$1,500 shall be made payable to the Center for Environmental Health.

## 8 **6. MODIFICATION**

9 6.1 **Written Consent.** This Consent Judgment may be modified from time to  
10 time by express written agreement of the Parties with the approval of the Court, or by an order of  
11 this Court upon motion and in accordance with law.

12 6.2 **Meet and Confer.** Any Party seeking to modify this Consent Judgment shall  
13 attempt in good faith to meet and confer with all affected Parties prior to filing a motion to  
14 modify the Consent Judgment.

## 15 **7. CLAIMS COVERED AND RELEASED**

16 7.1 This Consent Judgment is a full, final, and binding resolution between CEH on  
17 behalf of itself and the public interest and Settling Defendant, and its parents, subsidiaries,  
18 affiliated entities that are under common ownership, directors, officers, employees, and attorneys  
19 ("Defendant Releasees"), of any violation of Proposition 65 that was or could have been asserted  
20 in the Complaint against Settling Defendant and Defendant Releasees, based on failure to warn  
21 about alleged exposure to cocamide DEA contained in Covered Products that were sold by  
22 Settling Defendant prior to the Effective Date.

23 7.2 Compliance with the terms of this Consent Judgment by Settling Defendant  
24 and Defendant Releasees shall constitute compliance with Proposition 65 by Settling Defendant  
25 and Defendant Releasees with respect to any alleged failure to warn about cocamide DEA in  
26 Covered Products manufactured, distributed, or sold by Settling Defendant after the Effective  
27 Date.

28 7.3 Nothing in this Section 7 affects CEH's right to commence or prosecute an

1 action under Proposition 65 against any person other than Settling Defendant or Defendant  
2 Releasees.

3 **8. NOTICE**

4 8.1 When CEH is entitled to receive any notice under this Consent Judgment, the  
5 notice shall be sent by first class and electronic mail to:

6 Mark Todzo  
7 Lexington Law Group  
8 503 Divisadero Street  
9 San Francisco, CA 94117  
10 mtodzo@lexlawgroup.com

11 8.2 When Settling Defendant is entitled to receive any notice under this Consent  
12 Judgment, the notice shall be sent by first class and electronic mail to:

13 Sungwhan Kim, Esq.  
14 B.H. Whang and Associates, Ltd.  
15 1111 Plaza Drive, Suite 755  
16 Schaumburg, IL 60173  
17 skim@bhwhang.com

18 8.3 Any Party may modify the person and address to whom the notice is to be sent  
19 by sending the other Party notice by first class and electronic mail.

20 **9. COURT APPROVAL**

21 9.1 This Consent Judgment shall become effective upon entry by the Court. CEH  
22 shall prepare and file a Motion for Approval of this Consent Judgment and Settling Defendant  
23 shall support entry of this Consent Judgment.

24 9.2 If this Consent Judgment is not entered by the Court, it shall be of no force or  
25 effect and shall never be introduced into evidence or otherwise used in any proceeding for any  
26 purpose other than to allow the Court to determine if there was a material breach of Section 9.1.

27 **10. ATTORNEYS' FEES**

28 10.1 Should CEH prevail on any motion, application for an order to show cause, or  
other proceeding to enforce a violation of this Consent Judgment, CEH shall be entitled to its  
reasonable attorneys' fees and costs incurred as a result of such motion or application. Should  
Settling Defendant prevail on any motion application for an order to show cause or other

1 proceeding, Settling Defendant may be awarded its reasonable attorneys' fees and costs as a result  
2 of such motion or application upon a finding by the Court that CEH's prosecution of the motion  
3 or application lacked substantial justification. For purposes of this Consent Judgment, the term  
4 substantial justification shall carry the same meaning as used in the Civil Discovery Act of 1986,  
5 Code of Civil Procedure §§ 2016, *et seq.*

6 10.2 Except as otherwise provided in this Consent Judgment, each Party shall bear  
7 its own attorneys' fees and costs.

8 10.3 Nothing in this Section 10 shall preclude a Party from seeking an award of  
9 sanctions pursuant to law.

10 **11. OTHER TERMS**

11 11.1 The terms of this Consent Judgment shall be governed by the laws of the State  
12 of California.

13 11.2 This Consent Judgment shall apply to and be binding upon CEH and Settling  
14 Defendant, and its respective divisions, subdivisions, and subsidiaries, and the successors or  
15 assigns of any of them.

16 11.3 This Consent Judgment contains the sole and entire agreement and  
17 understanding of the Parties with respect to the entire subject matter hereof, and any and all prior  
18 discussions, negotiations, commitments, or understandings related thereto, if any, are hereby  
19 merged herein and therein. There are no warranties, representations, or other agreements between  
20 the Parties except as expressly set forth herein. No representations, oral or otherwise, express or  
21 implied, other than those specifically referred to in this Consent Judgment have been made by any  
22 Party hereto. No other agreements not specifically contained or referenced herein, oral or  
23 otherwise, shall be deemed to exist or to bind any of the Parties hereto. No supplementation,  
24 modification, waiver, or termination of this Consent Judgment shall be binding unless executed in  
25 writing by the Party to be bound thereby. No waiver of any of the provisions of this Consent  
26 Judgment shall be deemed or shall constitute a waiver of any of the other provisions hereof  
27 whether or not similar, nor shall such waiver constitute a continuing waiver.

28 11.4 Nothing in this Consent Judgment shall release, or in any way affect any rights

1 that Settling Defendant might have against any other party, whether or not that party is a Settling  
2 Defendant.

3 11.5 This Court shall retain jurisdiction of this matter to implement or modify the  
4 Consent Judgment.


5 11.6 The stipulations to this Consent Judgment may be executed in counterparts  
6 and by means of facsimile or portable document format (pdf), which taken together shall be  
7 deemed to constitute one document.

8 11.7 Each signatory to this Consent Judgment certifies that he or she is fully  
9 authorized by the Party he or she represents to stipulate to this Consent Judgment and to enter into  
10 and execute the Consent Judgment on behalf of the Party represented and legally to bind that  
11 Party.

12 11.8 The Parties, including their counsel, have participated in the preparation of  
13 this Consent Judgment and this Consent Judgment is the result of the joint efforts of the Parties.  
14 This Consent Judgment was subject to revision and modification by the Parties and has been  
15 accepted and approved as to its final form by all Parties and their counsel. Accordingly, any  
16 uncertainty or ambiguity existing in this Consent Judgment shall not be interpreted against any  
17 Party as a result of the manner of the preparation of this Consent Judgment. Each Party to this  
18 Consent Judgment agrees that any statute or rule of construction providing that ambiguities are to  
19 be resolved against the drafting Party should not be employed in the interpretation of this Consent  
20 Judgment and, in this regard, the Parties hereby waive California Civil Code § 1654.

21  
22 **IT IS SO STIPULATED:**

23 **CENTER FOR ENVIRONMENTAL HEALTH**

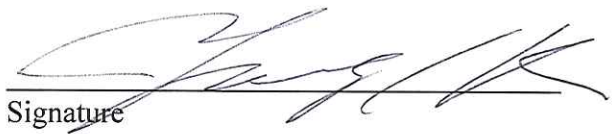
24  
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26 \_\_\_\_\_  
27 Charlie Pizarro  
28 Associate Director



1 UNIVERSAL BEAUTY PRODUCTS, INC.

2

3

  
Signature

4

5

Yong C. Park  
Printed Name

6

7

8

President  
Title

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11

**IT IS SO ORDERED:**

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Dated: \_\_\_\_\_, 2014

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\_\_\_\_\_  
Judge of the Superior Court

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